# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# **FORM 10-Q**

(Mark One)

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2022

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-15317

# **ResMed Inc.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 98-0152841 (I.R.S. Employer Identification No.) 9001 Spectrum Center Blvd. San Diego, CA 92123 United States of America (Address of principal executive offices, including zip code)

(858) 836-5000 (Registrant's telephone number, including area code)

#### Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.004 per share	RMD	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.:

Large Accelerated Filer	X	Accelerated Filer	
Non-Accelerated Filer		Smaller Reporting Company	
Emerging Growth Company			

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

At October 24, 2022 there were 146,483,650 shares of Common Stock (\$0.004 par value) outstanding. This number excludes 41,836,234 shares held by the registrant as treasury shares.

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# Item 1. Financial Statements

# **RESMED INC. AND SUBSIDIARIES**

Condensed Consolidated Balance Sheets (Unaudited) (In US\$ and in thousands, except share and per share data)

	S	eptember 30, 2022	 June 30, 2022
Assets			
Current assets:			
Cash and cash equivalents	\$	207,163	\$ 273,710
Accounts receivable, net of allowances of \$23,867 and \$23,259 at September 30, 2022 and June 30, 2022, respectively		620,483	575,950
Inventories (note 3)		864,852	743,910
Prepaid expenses and other current assets (note 3)		341,199	 337,908
Total current assets		2,033,697	1,931,478
Non-current assets:			
Property, plant and equipment, net (note 3)		487,376	498,181
Operating lease right-of-use assets		125,319	132,314
Goodwill (note 4)		1,938,843	1,936,442
Other intangible assets, net (note 3)		338,151	345,944
Deferred income taxes		80,745	79,746
Prepaid taxes and other non-current assets		173,429	171,748
Total non-current assets		3,143,863	3,164,375
Total assets	\$	5,177,560	\$ 5,095,853
Liabilities and Stockholders' Equity			
Current liabilities:			
Accounts payable	\$	181,485	\$ 159,245
Accrued expenses		324,055	344,722
Operating lease liabilities, current		21,076	21,856
Deferred revenue		108,195	108,667
Income taxes payable (note 6)		47,942	44,893
Short-term debt, net (note 8)		9,906	9,916
Total current liabilities		692,659	 689,299
Non-current liabilities:			
Deferred revenue		97,620	95,455
Deferred income taxes		11,830	9,714
Operating lease liabilities, non-current		114,214	120,453
Other long-term liabilities		5,838	5,974
Long-term debt, net (note 8)		785,436	765,325
Long-term income taxes payable (note 6)		37,076	48,882
Total non-current liabilities		1.052.014	 1,045,803
Total liabilities		1,744,673	 1,735,102
Commitments and contingencies (note 10)		,. ,	 ,, .
Stockholders' equity:			
Preferred stock, \$0.01 par value, 2,000,000 shares authorized; none issued		_	_
Common stock, \$0.004 par value, 350,000,000 shares authorized; 188,295,266 issued and 146,459,032 outstanding at September 30, 2022 and 188,246,955 issued and 146,410,721 outstanding at June 30, 2022		586	586
Additional paid-in capital		1,701,902	1,682,432
Retained earnings		3,759,783	3,613,736
Treasury stock, at cost, 41,836,234 shares at September 30, 2022 and June 30, 2022		(1,623,256)	(1,623,256)
Accumulated other comprehensive loss		(406,128)	(312,747)
Total stockholders' equity		3,432,887	 3,360,751
Total liabilities and sockholders' equity	\$	5,177,560	\$ 5,095,853

See the accompanying notes to the unaudited condensed consolidated financial statements.

# **RESMED INC. AND SUBSIDIARIES**

Condensed Consolidated Statements of Operations (Unaudited) (In US\$ and in thousands, except per share data)

		Three Months Ended September 30,		
	2022		2021	
Net revenue - Sleep and Respiratory Care products	\$ 844,44	3 \$	806,499	
Net revenue - Software as a Service	105,85	1	97,516	
Net revenue	950,29	4	904,015	
Cost of sales - Sleep and Respiratory Care products	363,84	4	349,681	
Cost of sales - Software as a Service	39,26	6	36,986	
Cost of sales (exclusive of amortization shown separately below)	403,11	0	386,667	
Amortization of acquired intangible assets - Sleep and Respiratory Care products	1,22	8	900	
Amortization of acquired intangible assets - Software as a Service	5,14	6	10,159	
Amortization of acquired intangible assets	6,37	4	11,059	
Total cost of sales	409,48	4	397,726	
Gross profit	540,81	0	506,289	
Selling, general, and administrative	193,93	3	176,719	
Research and development	63,18	8	59,950	
Amortization of acquired intangible assets	7,95	0	7,707	
Total operating expenses	265,07	1	244,376	
Income from operations	275,73	9	261,913	
Other income (loss), net:				
Interest (expense) income, net	(7,13	4)	(5,360)	
Loss attributable to equity method investments (note 5)	(2,02	8)	(1,386)	
Gain (loss) on equity investments (note 5)	(3,28	0)	5,612	
Other, net	(1,50	4)	(1,991)	
Total other income (loss), net	(13,94	6)	(3,125)	
Income before income taxes	261,79	3	258,788	
Income taxes	51,31	5	55,175	
Net income	\$ 210,47	8 \$	203,613	
Basic earnings per share (note 9)	\$ 1.4	4 \$	1.40	
Diluted earnings per share (note 9)	\$ 1.4	3 \$	1.39	
Dividend declared per share	\$ 0.4	4 \$	0.42	
Basic shares outstanding (000's)	146,43		145,680	
Diluted shares outstanding (000's)	147,13	4	146,860	

See the accompanying notes to the unaudited condensed consolidated financial statements.

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# Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) (In US\$ and in thousands)

	Three Mo Septen	
	 2022	2021
Net income	\$ 210,478	\$ 203,613
Other comprehensive income (loss):		
Foreign currency translation (loss) gain adjustments	(93,381)	(23,516)
Comprehensive income	\$ 117,097	\$ 180,097

See the accompanying notes to the unaudited condensed consolidated financial statements.

# **RESMED INC. AND SUBSIDIARIES**

Condensed Consolidated Statements of Changes in Equity (Unaudited) (In US\$ and in thousands)

	Common S	tock	Additional Paid-in	Treasury S	tock	Retained	Accumulated Other Comprehensive	
	Shares	Amount	Capital	Shares	Amount	Earnings	Income (Loss)	Total
Balance, June 30, 2022	188,247 \$	586 \$	1,682,432	(41,836) \$	(1,623,256) \$	3,613,736	\$ (312,747) \$	3,360,751
Common stock issued on exercise of options	45	—	2,610		—			2,610
Common stock issued on vesting of restricted stock units, net of shares withheld for tax	3	—	(59)	—	—	—	—	(59)
Stock-based compensation costs		_	16,919	—	_		—	16,919
Other comprehensive income (loss)	—	_	—	_	_	—	(93,381)	(93,381)
Net income	—	_	—	_	_	210,478	—	210,478
Dividends declared (\$0.44 per common share)	—	—	—	—	—	(64,431)	—	(64,431)
Balance, September 30, 2022	188,295 \$	586 \$	1,701,902	(41,836) \$	(1,623,256) \$	3,759,783	\$ (406,128) \$	3,432,887

See the accompanying notes to the unaudited condensed consolidated financial statements.

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# **RESMED INC. AND SUBSIDIARIES**

Condensed Consolidated Statements of Changes in Equity (Unaudited) (In US\$ and in thousands)

	Common S	tock	Additional Paid-in	Treasury S	tock	Accumulated Other Retained Comprehensive			
	Shares	Amount	Capital	Shares	Amount	Earnings	Income (Loss)	Total	
Balance, June 30, 2021	187,485 \$	583 \$	1,622,199	(41,836) \$	(1,623,256) \$	3,079,640	\$ (193,487) \$	2,885,679	
Common stock issued on exercise of options	61		4,354				_	4,354	
Common stock issued on vesting of restricted stock units, net of shares withheld for tax	1	—	(195)	—	—	—	—	(195)	
Stock-based compensation costs	_	_	17,303	—	_	—	—	17,303	
Other comprehensive income (loss)	_			_	_	_	(23,516)	(23,516)	
Net income	—			_	_	203,613	—	203,613	
Dividends declared (\$0.42 per common share)	—	—		—	—	(61,189)	—	(61,189)	
Balance, September 30, 2021	187,547 \$	583 \$	1,643,661	(41,836) \$	(1,623,256) \$	3,222,064	\$ (217,003) \$	3,026,049	

See the accompanying notes to the unaudited condensed consolidated financial statements.

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# **RESMED INC. AND SUBSIDIARIES**

# Condensed Consolidated Statements of Cash Flows (Unaudited) (In US\$ and in thousands)

Adjustment to reconcile net income to net cash provided by operating activities:     36.273     39.10       Deprecisition and matrixitation     36.273     39.10       Anotrization of right-of-use assets     7,761     8.51       Stock-based compensation costs     16.919     17.30       Loss attributibite to equity method investments (note 5)     2.028     13.83       (Cain) loss on equity investments (note 5)     3.200     (56.173)       Changes in operating assets at distibities:			Three Months Ended September 30,		
Net income\$20,478\$203,61Adjustment for concile and income short eads provided by operating activities:32,27339,10Depresention and amontization77,6185,51Siteck based compensation costs16,91917,30Loss attributable to equity method investments (note 5)20,02813,30Loss attributable to equity method investments (note 5)32,00056,612Changes in operating assets and liabilities:(56,218)33,70Lascounts recorvible(56,218)33,70Inventories(147,096)(55,97)Prepaid expenses, not deferred income taxes and other current assets(147,096)Vectash (used in jourd by operating activities44,662(65,628)Cash flow from investing activities(20,050)(7,744)Prepaid expenses, income taxes payable and ther(20,050)(7,744)Net cash (used injoint) (provided by operating activities(20,050)(27,44)Purchases of provers, plant and equipment(20,050)(20,050)(147,096)(20,050)(20,050)(21,42)Purchases of provers, plant and equipment(20,050)(21,42)(147,096)(21,22)(3,48)(34,42)Net cash used in investing activities(30,402)(3,48)Proceeds from instance of common stock, net(30,402)(3,48)Proceeds from instance of common stock, net(30,402)(3,48)Proceeds from instance of common stock, net(30,402)(3,48)Proceeds from instance of common stock, net <t< th=""><th></th><th>2022</th><th></th><th>2021</th></t<>		2022		2021	
Adjustment to reconcile net income to net cash provided by operating activities:     36.273     39.10       Deprecisition and matrixitation     36.273     39.10       Anotrization of right-of-use assets     7,761     8.51       Stock-based compensation costs     16.919     17.30       Loss attributibite to equity method investments (note 5)     2.028     13.83       (Cain) loss on equity investments (note 5)     3.200     (56.173)       Changes in operating assets at distibities:	Cash flows from operating activities:				
Depresition and amortization (righter fue assets)     36.273     39.10       Amortization of righter fue assets)     7.61     8.51       Stock-based compensation costs     16.919     17.30       Loss attributable to equity mestuments (note 5)     2.028     1.38       Changes in operating assets and liabilities:     3.208     6.541       Accounts recordable     (56.238)     3.370       Inventories     (147.096)     (55.74)       Prepriad express, net deferred income taxes and other current assets     (36.74)     (143.37)       Accounts previable     (36.74)     (143.37)     (27.34)       Anter right and income taxes and other current assets     (35.77)     (27.34)       Anter right and income taxes and other current assets     (35.74)     (29.35)     (27.34)       Anter right and equipment     (33.17)     (44.55)     (29.35)     (27.34)       Partner right and equipment     (33.17)     (44.55)     (29.35)     (27.34)       Burines sequisitions, net of cash acquired     (31.31)     (44.55)     (29.35)     (27.34)       Burines sequisitions, net of soma maturity of forerign currency contracts     (30.42) <td></td> <td>\$ 21</td> <td>0,478 \$</td> <td>203,613</td>		\$ 21	0,478 \$	203,613	
Amota7,7618.51Stock-based componsation costs16.91917,30Loss attribution to equity method investments (note 5)2.0281.38(Gain) loss on equity investments (note 5)2.0283.30(Gain) loss on equity investments (note 5)3.08(56.11)Changs in operating assets att liabilities:(56.238)33.70Inventoris(167.096)(17.096)(17.996)Accounts receivable(167.796)(14.397)Inventoris(167.796)(15.927)Accounts purphile, accrued expenses, income taxes and other current assets(167.796)(16.784)Accounts purphile, accrued expenses, income taxes and other current assets(16.796)(17.34)Accounts purphile, accrued expenses, income taxes and other current assets(16.796)(17.34)Datasets (acciunt equiphent)(19.906)(17.34)(18.37)Purchass (or porter), plant and equiphent(19.900)(19.900)(19.900)Purchass or property, plant and equiphent(19.900)(19.900)(19.900)Purchass or property, plant and equiphent (19.900)(14.37)(14.35)Purchass or property, plant and equiphent (19.900)(14.900)(14.900)Purchass or property, plant and equiphent (19.900)(14.900)(14.900)Purphile sources (19.900)(14.900)(14.900)(14.900)Purchass or property plant and equiphent (19.900)(14.900)(14.900)Purphile sources (19.900)(14.900)(14.900)(14.900)Purphile sources (19.900)(1					
Slock-based compensation costs16,91917,30Loss attributable tre quity mechod invertments (note 5)2,0281,33(Gini) loss on equity investments (note 5)3,280(Sofi)Changes in operating assets and liabilities:	*		1	39,102	
Los attrbatable to equity method investments (note 5)2,0281.38(Gini) loss on equity investments (note 5)3,280(5,612)Changes in operating assets and labilities:(47,096)(55,577)Inventories(147,096)(55,577)Prepial expenses, net deferred income taxes and other current assets(36,784)(14,398)Accounts previable account expenses, income taxes phyable and other(8,6784)(14,398)Accounts previable account expenses, income taxes phyable and other(8,6784)(292,506)Accounts previable account expenses, income taxes phyable and other(8,6784)(292,506)Accounts previable account expenses, income taxes phyable and other(8,6784)(14,398)Accounts previable account expenses(3,171)(4,4451)Business acquisations, net of ask acquisation(19,100)-Purchases of property, plant and equipment(29,056)(27,344)Purchases of property, plant and equipment(3,042)(3,488)Purchases of property plant and equipment(19,100)-Purchases of property plant and equipment(10,423)(3,488)Purchases of property plant and equipment(10,423)(3,488)Purchases of property plant and equipment(10,423)(4,458)Purchases of property plant and equipment(10,423)(4,458)Purchases of property contracts(10,423)(4,458)Purchases of property contracts(10,423)(4,458)Purchase of borowings cost(10,623)(4,648)Purchase of borowings costs<	5		1	8,517	
(Gain) loss on quity investments (note 5)     3.280     (5.61)       Changes in operating assets and liabilities:     (147,096)     (55,23)     3.370       Inventories     (147,096)     (55,23)     3.370       Inventories     (147,096)     (55,23)     (147,096)     (55,27)       Prepaid expenses, net deferred income taxes and other current assets     (36,7184)     (143,39)     (233,03)       Net cash (used in) / provided by operating activities     44,662     (65,62)     (65,62)       Purchases of property, plant and equipment     (29,056)     (27,34)     Pattert registration and acquistition costs     (14,100)        Purchases of investing activities     (19,100)          Preacted segnitistions, net of eash acquired     (19,100)          Purchases of investing activities     (19,100)                             -			1	17,303	
Changes in operating asses and liabilities:     (56.28)     33.70       Accounts receivable     (147.086)     (65.577)       Prepried expenses, net deferred income taxes and other current assets     (36.784)     (143.293.20)       Accounts previews, income taxes and other current assets     (36.784)     (203.30)       Accounts previews, income taxes payable and other     8.041     (203.30)       Accounts previews, income taxes payable and other     44.662     (66.565)       Cash flows from investing activities     (3.317)     (4.454)       Patchases of property, plant and acquisition costs     (3.317)     (4.454)       Business acquisitions, net of cash acquired     (3.040)     (3.042)       Patchases of investing activities     (3.042)     (3.484)       Net cash used in investing activities     (3.056)     (4.187)       Cash more some sock, net     (3.060)     (3.000)     (1.0523)       Proceeds from borrowings, net of borrowing costs     (3.000)     (3.000)     (3.020)       Proceeds from borrowings, net of borrowings costs     (3.000)     (3.000)     (3.020)       Proceeds from borrowings, net of borrowings     (3.04.660)     (3.021)     (4			1	1,386	
Accounts receivable     (56,238)     33,70       Inventories     (147,096)     (55,97)       Prepaid expenses, net deferred income taxes payable and other     (8,641)     (203,02)       Accounts payable, accrued expenses, income taxes payable and other     (8,641)     (203,02)       Net each (used in) / provided by operating activities     44,662     (65,655)       Purchases of property, plant and equipiment     (29,056)     (27,34)       Pattert registration and acquisition costs     (3,317)     (4,45)       Business acquisitions, net of cash acquired     (19,100)     -       Purchases of investimes (role 5)     (4,22)     (6,600)       (Paynets) / proceeds on maturity of foreign currency contracts     (3,342)     (3,448)       Net cash used in investime activities     (58,806)     (41,432)       Cash flows from financing activities     (59)     (19,00)     -       Taxes paid related to net share settimenet of equip awards     (59)     (19,00)       Proceeds from issuance of common stock, net     (58,806)     (14,18)       Proceeds from bissuance of common stock, net     (50,000)     150,000       Proceeds from borrowings     (60 horrowin			3,280	(5,612)	
Inventories     (147,096)     (55,97)       Prepaid expenses, net deferred nome taxes payable and other     (36,784)     (14,293)       Accounts payable, accrued expenses, income taxes payable and other     8,041     (203,30)       Net cash (used in) / provided by operating activities     44,662     (6555)       Cash hows from investing activities:     (19,100)     (19,100)     (19,100)       Purchases of property, plant and equipment     (14,201)     (6,600)     (14,201)     (6,600)       Purchases of investments (note 5)     (14,201)     (6,600)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (10,523)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (14,800)     (10,523)     (14,800)     (10,523)     (14,800)     (10,523)     (14,520)     (14,523)     (14,523)     (14,523)     (14,523)     (14,523)     (14,523) <td>Changes in operating assets and liabilities:</td> <td></td> <td></td> <td></td>	Changes in operating assets and liabilities:				
Prepaid expenses, net deferred income taxes and other current assets     (36,784)     (14,39)       Accounts payable, accrued expenses, income taxes payable and other     8,041     (203,30)       Net cash (used in / provided by operating activities     (4,662     (565       Cash flows from investing activities     (29,056)     (27,344       Partent registriction and acquisition costs     (3,17)     (4,455       Business acquisitions, net of cash acquired     (19,100)        Purchases of investments (note 5)     (14,329)     (6,600)       (Payments) / proceeds on maturity of foreign currency contracts     (3,042)     (3,448)       Net ash used in investing activities     (58,806)     (41,87)       Cash host from financing activities     (59)     (19,900)       Proceeds from issuance of common stock, net     (59)     (19,900)       Proceeds from issuance of borrowing, octs     (50,000)     (50,000)       Dividends paid     (64,431)     (61,188)       Net cash (used in // provided by financing activities     (10,523)     (44,526       Cash host form financing activities     (10,122)     (44,562       Cash and cash quivalents at the ginning of period			1 1	33,704	
Accounts payable, accrued expenses, income taxes payable and other     8,041     (293,30)       Net cash (used in / provided by operating activities     44.62     (65.65)       Purchases of property, plant and equipment     (29,050)     (27,743)       Putent registration and acquisition costs     (19,100)     (19,100)       Purchases of investing activities:     (19,100)     (4,291)       (Payments) / proceeds on maturity of foreig currency contracts     (3,342)     (3,442)       (Payments) / proceeds on maturity of foreig currency contracts     (3,042)     (3,448)       (Payments) / proceeds on maturity of foreig nurrency contracts     (59)     (41,87)       Proceeds from issuance of common stock, net     2,610     4,353       Taxes paid related to at share settlement of equity awards     (59)     (19,900)       Proceeds from issuance of common stock, net     (64,431)     (61,880)       Decicaed from horthorowing, net of borrowing costs     (30,000)     0       Droceed from advisities     (10,523)     (44,56)       Effect of exchange rate changes on cash     (10,523)     (44,56)       Cash and cash equivalents ta beginning of period     (27,7,10)     295,27	Inventories		. ,	(55,976)	
Net cash (used in) / provided by operating activities $44,662$ $(65,65)$ Cash flows from investing activities(29,056) $(27,34)$ Purchases of opperty, plant and equipment $(3,317)$ $(4,45)$ Business acquisition costs $(3,317)$ $(4,45)$ Business acquisition costs $(19,100)$ -Purchases of investments (not 5) $(4,291)$ $(6,60)$ (Payments) / proceeds on maturity of foreign currency contracts $(3,342)$ $(3,48)$ Net cash used in investing activities $(26,10)$ $(43,53)$ Cash flows from financing activities $(26,10)$ $(43,53)$ Proceeds from issuance of common stock, net $2,610$ $(43,53)$ Proceeds from borrowings $(30,000)$ -Proceeds from borrowings paid $(64,431)$ $(61,18)$ Net cash (used in) / provided by financing activities $(30,000)$ -Dividends paid $(64,431)$ $(61,18)$ Net cash (used in) / provided by financing activities $(27,34)$ $(27,34)$ Net cash (used in) / provided by financing activities $(28,50)$ $(29,77)$ Cash and cash equivalents at beginning of period $(27,37,10)$ $(295,27)$ Cash and cash equivalents at beginning of period $(27,14)$ $(27,14)$ Supplemental disclosure of cash flow information: $(28,50)$ $(3,975)$ Income taxes paid, net of refunds $(3,975)$ $(3,975)$ $(3,975)$ Income taxes paid, net of refunds $(3,975)$ $(3,975)$ $(3,975)$ Income taxes paid, net of refunds $(3,975)$ <	Prepaid expenses, net deferred income taxes and other current assets	(3	6,784)	(14,391)	
Cash flows from investing activities     (29,056)     (27,34)       Purchases of property, plant and equipment     (29,056)     (27,34)       Business acquisition costs     (3,317)     (4,45)       Business acquisitions, net of cash acquired     (19,100)	Accounts payable, accrued expenses, income taxes payable and other		8,041	(293,303)	
Purchases of property, plant and equipment     (29,056)     (27,34)       Patent registration and acquisition costs     (3,317)     (4,45)       Business acquisitions, net of cash acquired     (19,100)     -       Purchases of investing activities     (3,042)     (3,48)       Read in investing activities     (58,806)     (41,87)       Proceeds from insustance of common stock, net     (59)     (19)       Proceeds from borrowings, net of borrowing costs     (50,000)     (43,90)       Proceeds from borrowings     (50,000)     150,000       Repayment of borrowing costs     (30,000)     -       Dividends paid     (64,431)     (64,143)       Net ach used in / provided by financing activities     (30,000)     -       Dividends paid     (64,431)     (64,143)     (64,143)       Net decrease in cash (used in / provided by financing activities     (66,657)     (19,22)     (45,66)       Supplemental disclosure of cash equivalents     (66,547)     (19,22)     (25,61,45)       Supplemental disclosure of cash disclosure of cash one information:     (66,547)     (19,22)     (25,76,14)       Supaphenetial disclosure of cash how in	Net cash (used in) / provided by operating activities	4	4,662	(65,657)	
Patent registration and acquisition costs   (3,317)   (4,452)     Business acquisition, net of cash acquired   (19,100)      Purchases of investments (note 5)   (4,291)   (6,600)     (Payments) / proceeds on maturity of foreign currency contracts   (3,042)   (3,483)     Net cash used in investing activities   (58,806)   (41,877)     Cash flows from financing activities   (59)   (19,99)     Proceeds from fissuance of common stock, net   (59)   (19,99)     Proceeds from borrowing, net of borrowing costs   (50,000)   150,000     Repayment of borrowings   (30,000)      Dividends paid   (64,431)   (61,18)     Net cash (used in / provided by financing activities   (19,122)   (45,66)     Effect of exchange rate changes on cash   (10,523)   (45,66)     Net decrease in cash and cash equivalents   (19,122)   (25,77)     Cash and cash equivalents at beginning of period   S   207,163   S   276,71     Supplemental disclosure of cash flow information:   Interest paid   S   345,900   S      Interest paid   S   5,1,347   S   5,36,437	Cash flows from investing activities:				
Business acquisitions, net of cash acquired $(19,100)$ $(19,100)$ Purchases of investments (note 5) $(4,291)$ $(6,600)$ (Payments) / proceeds on maturity of foreign currency contracts $(3,042)$ $(3,448)$ Net cash used in investing activities: $(58,806)$ $(41,81)$ Proceeds from issuance of common stock, net $2,610$ $4,35$ Taxes pail related to net share settlement of equity awards $(59)$ $(19)$ Proceeds from borrowings, net of borrowing costs $50,000$ $150,000$ Repayment of borrowings $(30,000)$ $(-1,80)$ Dividends paid $(64,431)$ $(61,430)$ Net cash uced in i/ provided by financing activities $(41,880)$ $92,97$ Effect of exchange rate changes on cash $(10,523)$ $(4,566)$ Net decrease in cash and cash equivalents at edginning of period $273,710$ $295,27$ Cash and cash equivalents at end of period\$ 207,163\$ 276,144Supplemental disclosure of cash flow information:\$ 5,3437\$ 3,45,90Interest paid\$ 7,114\$ 5,366-Fair value of assets acquired, excluding cash $(3,975)$ -Liabilities assumed $(3,975)$ Goodwill on acquisition $19,281$ -Liabilities assumed $(2,856)$ -Fair value of contingent consideration $(2,856)$ -Fair value of contingent consideration $(2,856)$ -	Purchases of property, plant and equipment	(2	9,056)	(27,340)	
Purchases of investments (note 5)     (4,291)     (6,600       (Payments)/ proceeds on maturity of foreign currency contracts     (3,442)     (3,443)     (3,41,87)     (3,42)     (3,442)     (4,418)     (4,42)     (4,451)     (4,56)     (4,56)     (19,52)     (19,50)     (19,50)     (19,523)     (4,456)     (29,297)     (4,56)     (4,56)     (19,523)     (4,456)     (29,297)     (19,523)     (4,56)     (19,523)     (4,56)     (4,56)     (19,523)     (4,56)     (19,523)     (4,56)     (19,523)     (4,56)     (28,51)     (19,523)     (4,56)     (28,51)     (19,523)     (4,56)     (28,51)     (19,523)     (4,56)     (28,51)     (28,51)     (28,51)	Patent registration and acquisition costs	(	3,317)	(4,453)	
(Payments) / proceeds on maturity of foreign currency contracts     (3,042)     (3,48)       Net cash used in investing activities     (58,806)     (41,87)       Cash flows from financing activities     (59)     (19)       Proceeds from issuance of common stock, net     2,610     4,55       Taxes paid related to net share settlement of equity awards     (59)     (19)       Proceeds from borrowings, net of borrowing costs     50,000     150,000       Repayment of borrowings     (30,000)     -       Dividends paid     (41,880)     92,97       Effect of exchange rate changes on cash     (10,523)     (4,56)       Net cash equivalents at beginning of period     273,710     229,727       Cash and cash equivalents at edin of period     273,710     295,27       Cash and cash equivalents at edin of period     \$ 30,437     \$ 345,900       Supplemental disclosure of cash flow information:     -     -       Income taxes paid, net of refunds     \$ 3,437     \$ 345,900       Interest paid     \$ 7,134     \$ 5,366     \$ -       Fair value of assets acquired, excluding cash     \$ 3,9,506     \$ -     -	Business acquisitions, net of cash acquired	(1	9,100)	_	
Net cash used in investing activities(58,806)(41,87)Proceeds from issuance of common stock, net2,6104,35Taxes paid related to net share settlement of equity awards(59)(19)Proceeds from borrowings, net of borrowing costs50,000150,000Repayment of borrowings(30,000)-Dividends paid(64,431)(61,18Net cash (used in / provided by financing activities(10,523)(4,56)Effect of exchange rate changes on cash(10,523)(4,56)Net decrease in cash and cash equivalents(66,547)(19,12)Cash and cash equivalents at beginning of period273,710295,27Cash and cash equivalents at end of period\$20,71,63\$Supplemental disclosure of cash flow information:\$53,437\$345,90Income taxes paid, net of refunds\$\$9,506\$-Interest paid\$\$9,506\$-Fair value of assettion(2,856)-19,221-Cash value of contingent consideration(2,856)Fair value of contingent consideration(2,856)\$-	Purchases of investments (note 5)	(	4,291)	(6,600)	
Cash flows from financing activities:     2,610     4,35       Proceeds from issuance of common stock, net     2,610     4,35       Taxes paid related to net share settlement of equity awrds     (59)     (19)       Proceeds from borrowings, net of borrowing costs     50,000     150,000       Repayment of borrowings     (30,000)	(Payments) / proceeds on maturity of foreign currency contracts	(	3,042)	(3,481)	
Proceeds from issuance of common stock, net $2,610$ $4,35$ Taxes paid related to net share settlement of equity awards(59)(19)Proceeds from borrowings, net of borrowing costs $50,000$ $150,000$ Repayment of borrowings(30,000)(64,431)(61,18)Net cash (used in) / provided by financing activities $(41,880)$ $92,97$ Effect of exchange rate changes on cash(10,523)(45,66)Net decrease in cash and cash equivalents(66,547)(19,12)Cash and cash equivalents at beginning of period $$273,710$ $295,27$ Cash and cash equivalents at end of period $$$207,163$ $$$276,145$ Supplemental disclosure of cash flow information: $$$53,437$ $$$345,900$ Income taxes paid, net of refunds $$$53,437$ $$$345,900$ Interest paid $$$3,95,066$ $$$-1.128$ Fair value of asset acquired, excluding cash(2,856) $-1.1281$ Liabilities assumed(2,856) $-1.1281$ $-1.1281$ Deferred payments(2,856) $$$-1.1281$ $-1.1281$ Fair value of contingent consideration(2,856) $$$-1.1281$ $-1.1281$ Fair value of contingent consideration(2,856) $$$-1.1281$ Fair value of contingent consideration(2,856) $$$-1.1281$ Fair value of contingent consideration(2,856) $$$-1.1281$	Net cash used in investing activities	(5	8,806)	(41,874)	
Taxes paid related to net share settlement of equity awards   (59)   (199)     Proceeds from borrowings, net of borrowing costs   50,000   150,000     Repayment of borrowings   (30,000)   -     Dividends paid   (64,431)   (61,18)     Net cash (used in /) provided by financing activities   (41,880)   92,97     Effect of exchange rate changes on cash   (10,523)   (44,560)     Net dearcase in cash and cash equivalents   (66,547)   (19,12)     Cash and cash equivalents at beginning of period   273,710   295,27     Cash and cash equivalents at end of period   \$ 207,163   \$ 276,14     Supplemental disclosure of cash flow information:	Cash flows from financing activities:	`	<u> </u>		
Proceeds from borrowings, net of borrowing costs $50,000$ $150,000$ Repayment of borrowings $(30,000)$ $-$ Dividends paid $(64,431)$ $(61,18)$ Net cash (used in) / provided by financing activities $(41,880)$ $92,97$ Effect of exchange rate changes on cash $(10,523)$ $(45,547)$ Net decrease in cash and cash equivalents $(66,547)$ $(19,12)$ Cash and cash equivalents at beginning of period $273,710$ $295,27$ Cash and cash equivalents at end of period§ $207,163$ §Supplemental disclosure of cash flow information: $8$ $207,163$ §Income taxes paid, net of refunds§ $53,437$ § $345,900$ Interest paid $6$ assets acquired, excluding cash $(3,975)$ $-$ Liabilities assumed $(3,975)$ $ (2,856)$ $-$ Deferred payments $(2,856)$ $ (2,856)$ $-$ Fair value of contingent consideration $(2,856)$ $ (2,856)$ $-$	Proceeds from issuance of common stock, net		2,610	4,354	
Repayment of borrowings   (30,000)   -     Dividends paid   (64,431)   (61,18)     Net cash (used in) / provided by financing activities   (41,880)   92,97     Effect of exchange rate changes on cash   (10,523)   (45,66)     Net decrease in cash and cash equivalents   (66,547)   (19,12)     Cash and cash equivalents at beginning of period   273,710   295,27     Cash and cash equivalents at beginning of period   \$   207,163   \$   276,14     Supplemental disclosure of cash flow information:   -   -   295,27   207,163   \$   276,14     Income taxes paid, net of refunds   \$   207,163   \$   276,14   3   345,900   \$   -	Taxes paid related to net share settlement of equity awards		(59)	(195)	
Repayment of borrowings   (30,000)   -     Dividends paid   (64,431)   (61,18)     Net cash (used in) / provided by financing activities   (41,880)   92,97     Effect of exchange rate changes on cash   (10,523)   (45,66)     Net decrease in cash and cash equivalents   (66,547)   (19,12)     Cash and cash equivalents at beginning of period   273,710   295,27     Cash and cash equivalents at beginning of period   \$   207,163   \$   276,14     Supplemental disclosure of cash flow information:   -   -   295,27   207,163   \$   276,14     Income taxes paid, net of refunds   \$   207,163   \$   276,14   3   345,900   \$   -	Proceeds from borrowings, net of borrowing costs	5	0,000	150,000	
Net cash (used in) / provided by financing activities     (41,880)     92,97       Effect of exchange rate changes on cash     (10,523)     (4,56)       Net decrease in cash and cash equivalents     (66,547)     (19,12)       Cash and cash equivalents at beginning of period     273,710     295,27       Cash and cash equivalents at end of period     \$ 207,163     \$ 276,14       Supplemental disclosure of cash flow information:		(3	0,000)	_	
Effect of exchange rate changes on cash     (10,523)     (4,56)       Net decrease in cash and cash equivalents     (66,547)     (19,12)       Cash and cash equivalents at beginning of period     273,710     295,27       Cash and cash equivalents at end of period     \$ 207,163     \$ 276,14       Supplemental disclosure of cash flow information:	Dividends paid	(6	4,431)	(61,189)	
Effect of exchange rate changes on cash     (10,523)     (4,56)       Net decrease in cash and cash equivalents     (66,547)     (19,12)       Cash and cash equivalents at beginning of period     273,710     295,27       Cash and cash equivalents at end of period     \$ 207,163     \$ 276,14       Supplemental disclosure of cash flow information:	Net cash (used in) / provided by financing activities	(4	1.880)	92,970	
Net decrease in cash and cash equivalents     (66,547)     (19,12)       Cash and cash equivalents at beginning of period     273,710     295,27       Cash and cash equivalents at end of period     \$ 207,163     \$ 276,14       Supplemental disclosure of cash flow information:			<u> </u>	(4,568)	
Cash and cash equivalents at beginning of period   273,710   295,27     Cash and cash equivalents at end of period   \$ 207,163   \$ 276,14     Supplemental disclosure of cash flow information:			/ /	() )	
Cash and cash equivalents at end of period     \$     207,163     \$     276,14       Supplemental disclosure of cash flow information:     \$     53,437     \$     345,90       Income taxes paid, net of refunds     \$     53,437     \$     345,90       Interest paid     \$     7,134     \$     5,36       Fair value of assets acquired, excluding cash     \$     9,506     \$     -       Liabilities assumed     (3,975)     -     -     -     -       Goodwill on acquisition     19,281     -     -     -     -       Deferred payments     (2,856)     -     -     -     -     -       Fair value of contingent consideration     (2,856)     \$     -     -     -     -					
Supplemental disclosure of ash flow information:     Income taxes paid, net of refunds     Income taxes paid, net of refunds     S   53,437     Interest paid     Fair value of assets acquired, excluding cash     Liabilities assumed     Goodwill on acquisition     Deferred payments     Fair value of contingent consideration     (2,856)			<u> </u>		
Income taxes paid, net of refunds     \$     53,437     \$     345,90       Interest paid     \$     7,134     \$     5,36       Fair value of assets acquired, excluding cash     \$     9,506     \$     -       Liabilities assumed     (3,975)     -     -     -       Goodwill on acquisition     19,281     -     -       Deferred payments     (2,856)     \$     -       Fair value of contingent consideration     (2,856)     \$     -		\$ 20	7,105 \$	270,149	
Interest paid     \$     7,134     \$     5,36       Fair value of assets acquired, excluding cash     \$     9,506     \$     -       Liabilities assumed     (3,975)     -     -     -       Goodwill on acquisition     19,281     -     -       Deferred payments     (2,856)     \$     -       Fair value of contingent consideration     (2,856)     \$     -		0	0.407 Ø	245.000	
Fair value of assets acquired, excluding cash9,5069Fair value of assets acquired, excluding cash(3,975)-Goodwill on acquisition19,281-Deferred payments(2,856)-Fair value of contingent consideration(2,856)\$		•	1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A		
Liabilities assumed(3,975)-Goodwill on acquisition19,281-Deferred payments(2,856)-Fair value of contingent consideration(2,856)\$	•			-	
Goodwill on acquisition 19,281 -   Deferred payments (2,856) -   Fair value of contingent consideration (2,856) \$		•		—	
Deferred payments(2,856)-Fair value of contingent consideration(2,856)\$			. ,		
Fair value of contingent consideration   (2,856)   \$   -	Goodwill on acquisition	1	9,281	—	
	Deferred payments	(	2,856)	—	
Cash paid for acquisitions $\frac{1}{2}$	Fair value of contingent consideration	(	2,856) \$	—	
	Cash paid for acquisitions	\$ 1	9,100 \$	_	

See the accompanying notes to the unaudited condensed consolidated financial statements.

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

#### (1) Summary of Significant Accounting Policies

# **Organization and Basis of Presentation**

ResMed Inc. (referred to herein as "we", "us", "our" or the "Company") is a Delaware corporation formed in March 1994 as a holding company for the ResMed Group. Through our subsidiaries, we design, manufacture and market equipment for the diagnosis and treatment of sleep-disordered breathing and other respiratory disorders, including obstructive sleep apnea. Our manufacturing operations are located in Australia, Singapore, Malaysia, France, China and the United States. Major distribution and sales sites are located in the United States, Germany, France, the United Kingdom, Switzerland, Australia, Japan, China, Finland, Norway and Sweden. We also operate a Software as a Service ("SaaS") business in the United States that includes out-of-hospital software platforms designed to support the professionals and caregivers who help people stay healthy in the home or care setting of their choice.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and the rules of the U.S. Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all necessary adjustments, which consisted only of normal recurring items, have been included in the accompanying financial statements to present fairly the results of the interim periods. The results of operations for the interim periods presented are not necessarily indicative of the results that may be expected for the fiscal year ending June 30, 2023.

The condensed consolidated financial statements for the three months ended September 30, 2022 and September 30, 2021 are unaudited and should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K (our "Form 10-K") for the year ended June 30, 2022.

#### **Revenue Recognition**

In accordance with Accounting Standard Codification ("ASC") Topic 606, "Revenue from Contracts with Customers", we account for a contract with a customer when there is a legally enforceable contract, the rights of the parties are identified, the contract has commercial substance, and collectability of the contract consideration is probable. We have determined that we have two operating segments, which are the sleep and respiratory disorders sector of the medical device industry ("Sleep and Respiratory Care") and the supply of business management software as a service to out-of-hospital health providers ("SaaS"). Our Sleep and Respiratory Care revenue relates primarily to the sale of our products that are therapy-based equipment. Some contracts include additional performance obligations such as the provision of extended warranties and provision of data for patient monitoring. Our SaaS revenue relates to the provision of software access with ongoing support and maintenance services as well as professional services such as training and consulting.

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#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

# Disaggregation of revenue

The following table summarizes our net revenue disaggregated by segment, product and region (in thousands):

	Three Months Ended September 30,			
		2022		2021
U.S., Canada and Latin America				
Devices	\$	339,545	\$	275,932
Masks and other		238,560		215,106
Total Sleep and Respiratory Care	\$	578,105	\$	491,038
Software as a Service		105,851		97,516
Total	\$	683,956	\$	588,554
Combined Europe, Asia and other markets				
Devices	\$	178,032	\$	218,226
Masks and other		88,306		97,235
Total Sleep and Respiratory Care	\$	266,338	\$	315,461
Global revenue				
Devices	\$	517,577	\$	494,158
Masks and other		326,866		312,341
Total Sleep and Respiratory Care	\$	844,443	\$	806,499
Software as a Service		105,851		97,516
Total	\$	950,294	\$	904,015

# Performance obligations and contract balances

Revenue is recognized when performance obligations under the terms of a contract with a customer are satisfied; generally, this occurs with the transfer of risk and/or control of our products at a point in time. For products in our Sleep and Respiratory Care business, we transfer control and recognize a sale when products are shipped to the customer in accordance with the contractual shipping terms. For our SaaS business, revenue associated with professional services are recognized as they are provided. We defer the recognition of a portion of the consideration received when performance obligations are not yet satisfied. Consideration received from customers in advance of revenue recognition is classified as deferred revenue. Performance obligations resulting in deferred revenue in our Sleep and Respiratory Care business relate primarily to extended warranties on our devices and the provision of data for patient monitoring. Performance obligations resulting in deferred revenue in our SaaS business relate primarily to the provision of software access with maintenance and support over an agreed term and material rights associated with future discounts upon renewal of some SaaS contracts. Generally, deferred revenue will be recognized over a period of one year to five years. Our contracts do not contain significant financing components.

The following table summarizes our contract balances (in thousands):

	September 30, 2022	June 30, 2022	Balance sheet caption
Contract assets			
Accounts receivable, net	\$ 620,483	\$ 575,950	Accounts receivable, net
Unbilled revenue, current	23,615	25,692	Prepaid expenses and other current assets
Unbilled revenue, non-current	8,106	8,840	Prepaid taxes and other non-current assets
Contract liabilities			
Deferred revenue, current	(108,195)	(108,667)	Deferred revenue (current liabilities)
Deferred revenue, non-current	(97,620)	(95,455)	Deferred revenue (non-current liabilities)

#### Transaction price determination

Revenue is measured as the amount of consideration we expect to receive in exchange for transferring goods or providing services. In our Sleep and Respiratory Care segment, the amount of consideration received and revenue recognized varies

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

with changes in marketing incentives (e.g. rebates, discounts, free goods) and returns offered to our customers and their customers. When we give customers the right to return eligible products and receive credit, returns are estimated based on an analysis of historical experience. However, returns of products, excluding warranty-related returns, are infrequent and insignificant. We adjust the estimate of revenue at the earlier of when the most likely amount of consideration can be estimated, the amount expected to be received changes, or when the consideration becomes fixed.

We offer our Sleep and Respiratory Care customers cash or product rebates based on volume or sales targets measured over quarterly or annual periods. We estimate rebates based on each customer's expected achievement of its targets. In accounting for these rebate programs, we reduce revenue ratably as sales occur over the rebate period by the expected value of the rebates to be returned to the customer. Rebates measured over a quarterly period are updated based on actual sales results and, therefore, no estimation is required to determine the reduction to revenue. For rebates measured over annual periods, we update our estimates on a quarterly basis based on actual sales results and updated forecasts for the remaining rebate periods.

We participate in programs where we issue credits to our Sleep and Respiratory Care distributors when they are required to sell our products below negotiated list prices if we have preexisting contracts with the distributors' customers. We reduce revenue for future credits at the time of sale to the distributor, which we estimate based on historical experience using the expected value method.

We also offer discounts to both our Sleep and Respiratory Care as well as our SaaS customers as part of normal business practice and these are deducted from revenue when the sale occurs.

When Sleep and Respiratory Care or SaaS contracts have multiple performance obligations, we generally use an observable price to determine the stand-alone selling price by reference to pricing and discounting practices for the specific product or service when sold separately to similar customers. Revenue is then allocated proportionately, based on the determined stand-alone selling price, to each performance obligation. An allocation is not required for many of our Sleep and Respiratory Care contracts that have a single performance obligation, which is the shipment of our therapy-based equipment.

# Accounting and practical expedient elections

We have elected to account for shipping and handling activities associated with our Sleep and Respiratory Care segment as a fulfillment cost within cost of sales, and record shipping and handling costs collected from customers in net revenue. We have also elected for all taxes assessed by government authorities that are imposed on and concurrent with revenue-producing transactions, such as sales and value added taxes, to be excluded from revenue and presented on a net basis. We have elected two practical expedients including the "right to invoice" practical expedient, which is relevant for some of our SaaS contracts as it allows us to recognize revenue in the amount of the invoice when it corresponds directly with the value of performance completed to date. The second practical expedient adopted permits relief from considering a significant financing component when the payment for the good or service is expected to be one year or less.

#### Lease Revenue

We lease Sleep and Respiratory Care medical devices to customers primarily as a means to comply with local health insurer requirements in certain foreign geographies. Device rental contracts include operating leases, and contract terms vary by customer and include options to terminate or extend the contract. When lease contracts also include the sale of masks and accessories, we allocate contract consideration to those items on a relative standalone price basis and recognize revenue when control transfers to the customer. Operating lease revenue was \$23.7 million for the three months ended September 30, 2022 and \$25.2 million for the three months ended September 30, 2021.

## **Provision for Warranty**

We provide for the estimated cost of product warranties on our Sleep and Respiratory Care products at the time the related revenue is recognized. We determine the amount of this provision by using a financial model, which takes into consideration actual historical expenses and potential risks associated with our different products. We use this financial model to calculate the future probable expenses related to warranty and the required level of the warranty provision. Although we engage in product improvement programs and processes, our warranty obligation is affected by product failure rates and costs incurred to correct those product failures. Should actual product failure rates or estimated costs to repair those product failures differ from our estimates, we would be required to revise our estimated warranty provision.

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

# (2) Segment Information

We have quantitatively and qualitatively determined that we operate intwo operating segments, which are the Sleep and Respiratory Care segment and the SaaS segment.

We evaluate the performance of our segments based on net revenues and income from operations. The accounting policies of the segments are the same as those described in note 2 of our consolidated financial statements included in our Form 10-K for the year ended June 30, 2022. Segment net revenues and segment income from operations do not include inter-segment profits and revenue is allocated to a geographic area based on where the products are shipped to or where the services are performed.

Certain items are maintained at the corporate level and are not allocated to the segments. The non-allocated items include corporate headquarters costs, stock-based compensation, amortization expense from acquired intangibles, net interest expense (income), loss attributable to equity method investments, gains and losses on equity investments, and other, net. We neither discretely allocate assets to our operating segments, nor does our Chief Operating Decision Maker evaluate the operating segments using discrete asset information.

Additionally, effective in the first quarter of fiscal year 2023, we updated the extent of allocation and method of attribution of certain shared costs that are principally managed at the corporate level as part of our evaluation of segment operating performance. As a result, certain shared administrative costs, including shared IT, legal and other administrative functions, which were previously included in segment operating results, are now reported in Corporate costs within our reconciliation of segment operating profit to income before income taxes. The financial information presented herein reflects the impact of the preceding reporting change for all periods presented.

The table below presents a reconciliation of net revenues and net operating profit by reportable segments (in thousands):

		Three Months Ended September 30,		
	2	022	2021	
Net revenue by segment				
Total Sleep and Respiratory Care	\$	844,443 \$	806,499	
Software as a Service		105,851	97,516	
Total	\$	950,294 \$	904,015	
Depreciation and amortization by segment				
Sleep and Respiratory Care	\$	19,767 \$	18,017	
Software as a Service		1,913	1,701	
Amortization of acquired intangible assets and corporate assets		14,593	19,384	
Total	\$	36,273 \$	39,102	
Net operating profit by segment				
Sleep and Respiratory Care	S	352,560 \$	336,996	
Software as a Service	Ŷ	24,441	21,907	
Total	\$	377,001 \$	358,903	
Reconciling items				
Corporate costs	Ş	86,938 \$	78,224	
Amortization of acquired intangible assets	φ	14,324	18,766	
Interest expense (income), net		7,134	5,360	
Loss attributable to equity method investments		2,028	1,386	
(Gain) loss on equity investments		3,280	(5,612)	
Other, net		1,504	1,991	
Income before income taxes	\$	261,793 \$	258,788	

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

# (3) Supplemental Balance Sheet Information

Components of selected captions in the condensed consolidated balance sheets consisted of the following (in thousands):

Inventories	Sep	tember 30, 2022	June 30, 2022
Raw materials	\$	398,520 \$	355,225
Work in progress		4,491	3,077
Finished goods		461,841	385,608
Total inventories	\$	864,852 \$	743,910
Prepaid expenses and other current assets	Sep	tember 30, 2022	June 30, 2022
Prepaid taxes	\$	92,226 \$	99,352
Prepaid inventories		122,839	107,291
Other prepaid expenses and current assets		126,134	131,265
Total prepaid expenses and other current assets	\$	341,199 \$	337,908
	Sep	otember 30,	June 30,

Property, Plant and Equipment	2022	2022
Property, plant and equipment, at cost	\$ 1,107,564	\$ 1,131,295
Accumulated depreciation and amortization	(620,188)	(633,114)
Property, plant and equipment, net	\$ 487,376	\$ 498,181

Other Intangible Assets	September 30, 2022	June 30, 2022
Developed/core product technology	\$ 354,770	\$ 350,671
Accumulated amortization	(244,255)	(239,647)
Developed/core product technology, net	 110,515	111,024
Customer relationships	 258,312	257,034
Accumulated amortization	(97,143)	 (91,731)
Customer relationships, net	 161,169	165,303
Other intangibles	 194,970	204,580
Accumulated amortization	(128,503)	(134,963)
Other intangibles, net	 66,467	69,617
Total other intangibles, net	\$ 338,151	\$ 345,944

Intangible assets consist of developed/core product technology, trade names, non-compete agreements, customer relationships, and patents, which we amortize over the estimated useful life of the assets, generally between two years to fifteen years. There are no expected residual values related to these intangible assets.

# (4) Goodwill

A reconciliation of changes in our goodwill by reportable segment is as follows (in thousands):

	Three Months Ended September 30, 2022			
	Sleep and Respiratory Care	SaaS	Total	
Balance at the beginning of the period	\$ 641,724	\$ 1,294,718	\$ 1,936,442	
Business acquisitions	19,281	_	19,281	
Foreign currency translation adjustments	(16,880)	—	(16,880)	
Balance at the end of the period	\$ 644,125	\$ 1,294,718	\$ 1,938,843	

Item 1

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

#### (5) Investments

We have equity investments in privately and publicly held companies that are unconsolidated entities. The following discusses our investments in marketable equity securities, non-marketable equity securities, and investments accounted for under the equity method.

Our marketable equity securities are publicly traded stocks measured at fair value and classified within Level 1 in the fair value hierarchy because we use quoted prices for identical assets in active markets. Marketable equity securities are recorded in prepaid expenses and other current assets on the condensed consolidated balance sheets.

Non-marketable equity securities consist of investments in privately held companies without readily determinable fair values and are recorded in prepaid taxes and other noncurrent assets on the condensed consolidated balance sheets. Non-marketable equity securities are reported at cost, minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or similar investment of the same issuer. We assess non-marketable equity securities at least quarterly for impairment and consider qualitative and quantitative factors including the investee's financial metrics, product and commercial outlook and cash usage. All gains and losses on marketable and non-marketable equity securities, realized and unrealized, are recognized in gain (loss) on equity investments as a component of other income (loss), net on the condensed consolidated statements of operations.

Equity investments whereby we have significant influence, but not control over the investee and are not the primary beneficiary of the investee's activities, are accounted for under the equity method. Under this method, we record our share of gains or losses attributable to equity method investments as a component of other income (loss), net on the condensed consolidated statements of operations.

Equity investments by measurement category were as follows (in thousands):

Measurement category	September 30, 2022	June 30, 2022
Fair value	\$ 5,887	\$ 9,167
Measurement alternative	43,581	39,290
Equity method	7,890	9,918
Total	\$ 57,358	\$ 58,375

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

The following tables show a reconciliation of the changes in our equity investments (in thousands):

		Three Months Ended September 30, 2022					
	_	Non-marketable securities	Marketable securities	Equity method investments	Total		
Balance at the beginning of the period	\$	39,290	\$ 9,167	\$ 9,918	\$ 58,375		
Additions to investments		4,291	—	—	4,291		
Unrealized losses on marketable equity securities		—	(3,280)	—	(3,280)		
Loss attributable to equity method investments		—	—	(2,028)	(2,028)		
Carrying value at the end of the period	\$	43,581	\$ 5,887	\$ 7,890	\$ 57,358		

	Three Months Ended September 30, 2021					
	1-marketable securities	Marketa	ble securities		Equity method investments	Total
Balance at the beginning of the period	\$ 23,002	\$	29,084	\$	17,154	\$ 69,240
Additions to investments	3,000		3,600		—	6,600
Observable price adjustments on non-marketable equity securities	5,367		_		_	5,367
Unrealized gains on marketable equity securities	_		454		—	454
Impairment of investments	(209)		_		_	(209)
Loss attributable to equity method investments	_		_		(1,386)	(1,386)
Carrying value at the end of the period	\$ 31,160	\$	33,138	\$	15,768	\$ 80,066

Net unrealized losses recognized for equity investments in non-marketable and marketable securities held as of September 30, 2022 for the three months ended September 30, 2022 were \$3.3 million. Net unrealized gains recognized for equity investments in non-marketable and marketable securities held as of September 30, 2021 for the three months ended September 30, 2021 were \$5.6 million.

#### (6) Income Taxes

In accordance with ASC 740 *Income Taxes*, each interim reporting period is considered integral to the annual period, and tax expense is measured using an estimated annual effective tax rate. An entity is required to record income tax expense each quarter based on its annual effective tax rate estimated for the full fiscal year and use that rate to provide for income taxes on a current year-to-date basis, adjusted for discrete taxable events that occur during the interim period.

On September 19, 2021, we concluded the settlement agreement with the Australian Taxation Office ("ATO") in relation to the previously disclosed transfer pricing dispute for the tax years 2009 through 2018 ("ATO settlement"). The ATO settlement fully resolved the dispute for all prior years, with no admission of liability and provides clarity in relation to certain future taxation principles.

On September 28, 2021, we remitted final payment to the ATO of \$284.8 million, consisting of the agreed settlement amount of \$381.7 million less prior remittances made to the ATO of \$96.9 million.

# (7) Product Warranties

Changes in the liability for warranty costs, which is included in accrued expenses in our condensed consolidated balance sheets, are as follows (in thousands):

	Т	hree Moi Septen	
	2022		2021
Balance at the beginning of the period	\$	25,889	\$ 22,032
Warranty accruals for the period		2,088	5,413
Warranty costs incurred for the period		(2,612)	(3,972)
Foreign currency translation adjustments		(1,272)	(513)
Balance at the end of the period	\$	24,093	\$ 22,960

Item 1

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

# (8) Debt

Debt consisted of the following (in thousands):

	September 30, 2022	June 30, 2022
Short-term debt	\$ 10,000	\$ 10,000
Deferred borrowing costs	\$ (94)	\$ (84
Short-term debt, net	\$ 9,906	\$ 9,916
Long-term debt	\$ 790,000	\$ 770,000
Deferred borrowing costs	(4,564)	(4,675
Long-term debt, net	\$ 785,436	\$ 765,325
Total debt	\$ 795,342	\$ 775,241

# **Credit Facility**

On June 29, 2022, we entered into a second amended and restated credit agreement (the "Revolving Credit Agreement"), as borrower, with lenders MUFG Union Bank, N.A., as administrative agent, joint lead arranger, sole book runner, swing line lender and letter of credit issuer, Westpac Banking Corporation, as syndication agent and joint lead arranger, HSBC Bank USA, National Association, as syndication agent and joint lead arranger, evolving Credit Agreement, among other things, provided a senior unsecured revolving credit facility of \$1,500.0 million, with an uncommitted option to increase the revolving credit facility by an additional amount equal to the greater of \$1,000.0 million and 1.00 times the EBITDA (as defined in the Revolving Credit Agreement) for the trailing twelve-month measurement period. The Revolving Credit Agreement amends and restates that certain Amended and Restated Credit Agreement, dated as of April 17, 2018, among ResMed, MUFG Union Bank, N.A., Westpac Banking Corporation and the lenders party thereto.

Additionally, on June 29, 2022, ResMed Pty Limited entered into a Second Amendment to the Syndicated Facility Agreement and First Amendment to Unconditional Guaranty Agreement (the "Term Credit Agreement"), as borrower, with lenders MUFG Union Bank, N.A., as administrative agent, joint lead arranger and joint book runner, and Westpac Banking Corporation, as syndication agent, joint lead arranger and joint book runner, which amends that certain Syndicated Facility Agreement dated as of April 17, 2018. The Term Credit Agreement, among other things, provides ResMed Pty a senior unsecured term credit facility of \$200.0 million.

Our obligations under the Revolving Credit Agreement are guaranteed by certain of our direct and indirect U.S. subsidiaries, and ResMed Pty Limited's obligations under the Term Credit Agreement are guaranteed by us and certain of our direct and indirect U.S. subsidiaries. The Revolving Credit Agreement and Term Credit Agreement contain customary covenants, including, in each case, a financial covenant that requires that we maintain a maximum leverage ratio of funded debt to EBITDA (as defined in the Revolving Credit Agreement and Term Credit Agreement, as applicable). The entire principal amounts of the revolving credit facility and term credit facility, and, in each case, any accrued but unpaid interest may be declared immediately due and payable if an event of default occurs, as defined in the Revolving Credit Agreement and the Term Credit Agreement as applicable. Events of default under the Revolving Credit Agreement and the Term Credit Agreement include, in each case, failure to make payments when due, the occurrence of a default in the performance of any covenants in the respective agreements or related documents, or certain changes of control of us, or the respective guarantors of the obligations borrowed under the Revolving Credit Agreement and Term Credit Agreement.

The Revolving Credit Agreement and Term Credit Agreement each terminate on June 29, 2027, when all unpaid principal and interest under the loans must be repaid. Amounts borrowed under the Term Credit Agreement will also amortize on a semi-annual basis, with a \$ 5.0 million principal payment required on each such semi-annual amortization date. The outstanding principal amounts will bear interest at a rate equal to the Adjusted Term SOFR (as defined in the Revolving Credit Facility) plus 0.75% to 1.50% (depending on the then-applicable leverage ratio) or the Base Rate (as defined in the Revolving Credit Agreement, as applicable) plus 0.0% to 0.50% (depending on the then-applicable leverage ratio). At September 30, 2022, the interest rate that was being charged on the outstanding principal amounts wa\$.5%. An applicable commitment fee of 0.075% to 0.150% (depending on the then-applicable leverage ratio) applies on the unused portion of the revolving credit facility. As of September 30, 2022, we had \$1.4 billion available for draw down under the revolving credit facility.

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

We are required to disclose the fair value of financial instruments for which it is practicable to estimate the value, even though these instruments are not recognized at fair value in the consolidated balance sheets. As the Revolving Credit and Term Credit Agreements' interest rate is calculated as Adjusted Term SOFR plus the spreads described above, its carrying amount is equivalent to its fair value as at September 30, 2022 and June 30, 2022, which was \$300.0 million and \$280.0 million, respectively. Quoted market prices in active markets for similar liabilities based inputs (Level 2) were used to estimate fair value.

## Senior Notes

On July 10, 2019, we entered into a Note Purchase Agreement with the purchasers to that agreement, in connection with the issuance and sale of \$50.0 million principal amount of our 3.24% senior notes due July 10, 2026, and \$250.0 million principal amount of our 3.45% senior notes due July 10, 2029 (collectively referred to as the "Senior Notes"). Our obligations under the Note Purchase Agreement and the Senior Notes are unconditionally and irrevocably guaranteed by certain of our direct and indirect U.S. subsidiaries. The net proceeds from this transaction were used to pay down borrowings on our Revolving Credit Agreement.

Under the terms of the Note Purchase Agreement, we agreed to customary covenants including with respect to our corporate existence, transactions with affiliates, and mergers and other extraordinary transactions. We also agreed that, subject to limited exceptions, we will maintain a ratio of consolidated funded debt to consolidated EBITDA (as defined in the Note Purchase Agreement) of no more than 3.50 to 1.00 as of the last day of any fiscal quarter, and will not at any time permit the amount of all priority secured and unsecured debt of us and our subsidiaries to exceed 10% of our consolidated tangible assets, determined as of the end of our most recently ended fiscal quarter. This ratio is calculated at the end of each reporting period for which the Note Purchase Agreement requires us to deliver financial statements, using the results of the 12 consecutive month period ending with such reporting period.

We are required to disclose the fair value of financial instruments for which it is practicable to estimate the value, even though these instruments are not recognized at fair value in the consolidated balance sheets. As of September 30, 2022 and June 30, 2022, the Senior Notes had a carrying amount of \$500.0 million, excluding deferred borrowing costs, and an estimated fair value of \$455.7 million and \$477.7 million, respectively. Quoted market prices in active markets for similar liabilities based inputs (Level 2) were used to estimate fair value.

At September 30, 2022, we were in compliance with our debt covenants and there was \$00.0 million outstanding under the Revolving Credit Agreement, Term Credit Agreement and Senior Notes.

#### (9) Earnings Per Share

Basic earnings per share is computed by dividing the net income available to common stockholders by the weighted average number of shares of common stock outstanding. For purposes of calculating diluted earnings per share, the denominator includes both the weighted average number of shares of common stock outstanding and the number of dilutive common stock equivalents such as stock options and restricted stock units.

The weighted average number of outstanding stock options and restricted stock units not included in the computation of diluted earnings per share werel 13,167 and 1,322 for the three months ended September 30, 2022 and 2021, respectively, as the effect would have been anti-dilutive.

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

Basic and diluted earnings per share are calculated as follows (in thousands except per share data):

		Ionths Ended ember 30,
	2022	2021
Numerator:		
Net income	\$ 210,47	8 \$ 203,613
Denominator:		
Basic weighted-average common shares outstanding	146,43	1 145,680
Effect of dilutive securities:		
Stock options and restricted stock units	70	3 1,180
Diluted weighted average shares	147,13	4 146,860
Basic earnings per share	\$ 1.4	4 \$ 1.40
Diluted earnings per share	\$ 1.4	3 \$ 1.39

#### (10) Legal Actions, Contingencies and Commitments

#### Litigation

In the normal course of business, we are subject to routine litigation incidental to our business. While the results of this litigation cannot be predicted with certainty, we believe that their final outcome will not, individually or in aggregate, have a material adverse effect on our consolidated financial statements taken as a whole.

On June 2, 2021, New York University ("NYU") filed a complaint for patent infringement in the United States District Court, District of Delaware against ResMed Inc., case no. 1:21-cv-00813 (JPM). The complaint alleges that the AutoSet or AutoRamp features of ResMed's AirSense 10 AutoSet flow generators infringe one or more claims of various NYU patents, including U.S. Patent Nos. 6,988,994; 9,108,009; 9,168,344; 9,427,539; 9,533,115; 9,867,955; and 10,384,024. According to the complaint, the NYU patents are directed to systems and methods for diagnosis and treating sleeping disorders during different sleep states. The complaint seeks monetary damages and attorneys' fees. We answered the complaint on September 30, 2021 and filed a motion to dismiss the complaint on the basis that the patents are invalid because the subject matter of the patents is not patentable under the Supreme Court and Federal Circuit precedent. The motion to dismiss was granted in part and denied in part. We have also requested that the court dismiss the case based on NYU's license of the patents to Fisher & Paykel and Fisher & Paykel's prior settlement with us. The matter is proceeding to discovery while the court considers our request. We have also filed petitions for inter partes review with the Patent Trial and Appeal Board ("PTAB") of the United States Patent and Trademark Office seeking to invalidate the asserted claims of the patents-in-suit. A determination by the PTAB whether to institute the petitions is expected by early December 2022. If the petitions are instituted by the PTAB, a final written decision determining the invalidity of the challenged claims is expected by December 2023.

On January 27, 2021, the International Trade Commission ("ITC") instituted In Re Certain UMTS and LTE Cellular Communications Modules and Products Containing the Same, Investigation No. 337-TA-1240, by complainants Philips RS North America, LLC and Koninklijke Philips N.V. (collectively "Philips") against Quectel Wireless Solutions Co., Ltd; Thales DIS AIS USA, LLC, Thales DIS AIS Deutschland GmbH; Telit Wireless Solutions, Inc., Telit Communications PLC, CalAmp. Corp., Xirgo Technologies, LLC, and Laird Connectivity, Inc. (collectively "respondents"). In the ITC investigation, Philips seeks an order excluding communications modules, and products that contain them, from importation into the United States based on alleged infringement of 3G and 4G standard essential patents held by Philips. On October 6-14, 2021, the administrative law judge held a hearing on the merits. The administrative law judge issued an initial determination on April 1, 2022, finding no violation of any of the Philips' patents asserted in the ITC. Philips sought review by the full ITC. On July 6, 2022, the Commission affirmed the administrative law judge's determination that there was no violation of asserted Philips' patents. The Commission terminated the ITC proceedings. Philips did not appeal the ITC's decision. On December 17, 2020, Philips filed companion cases for patent infringement against the same defendants in the United States District Court for the District of Delaware, case nos. 1:20-ev-01707, 01708, 01709, 01711, and 01713 (CFC) seeking damages, an injunction, and a declaration from the court on the amount of a fair reasonable and non-discriminatory license rate for the standard essential patents it is asserting against the communications module defendants. The district court cases have been stayed pending the resolution of the ITC proceedings. Philips has not yet moved to lift

#### RESMED INC. AND SUBSIDIARIES Notes to the Condensed Consolidated Financial Statements (Unaudited)

the stay following the termination of the ITC Investigation. We are not a party to the ITC investigation or the district court cases, but we sell products that incorporate some of the communications modules at issue in the cases.

On June 16, 2022, Cleveland Medical Devices Inc. ("Cleveland Medical") filed suit for patent infringement against ResMed Inc. in the United States District Court for the District of Delaware, case no. 1:22-cv-00794. Cleveland Medical asserts that numerous ResMed connected devices, when combined with certain ResMed data platforms and/or software, including AirView and ResScan, infringe one or more of eight Cleveland Medical patents, including U.S. Patent Nos. 10,076,269; 10,426,399; 10,925,535; 11,064,937; 10,028,698; 10,478,118; 11,202,603; and 11,234,637. We have moved to dismiss the action because Cleveland Medical sued the wrong ResMed entity. We have also moved to dismiss all claims based on U.S. Patent No. 10,076,269, as well as indirect and willful infringement allegations as to the remaining patents asserted against ResMed.

Based on currently available information, we are unable to make a reasonable estimate of loss or range of losses, if any, arising from matters that remain open.

#### **Contingent Obligations Under Recourse Provisions**

We use independent financing institutions to offer some of our customers financing for the purchase of some of our products. Under these arrangements, if the customer qualifies under the financing institutions' credit criteria and finances the transaction, the customers repay the financing institution on a fixed payment plan. For some of these arrangements, the customer's receivable balance is with limited recourse whereby we are responsible for repaying the financing company should the customer default. We record a contingent provision, which is estimated based on historical default rates. This is applied to receivables sold with recourse and is recorded in accrued expenses.

During the three months ended September 30, 2022 and September 30, 2021, receivables sold with limited recourse were \$9.9 million and \$49.5 million, respectively. As of September 30, 2022, the maximum exposure on outstanding receivables sold with recourse and contingent provision were \$22.4 million and \$1.2 million, respectively. As of June 30, 2022, the maximum exposure on outstanding receivables sold with recourse and contingent provision were \$24.2 million and \$2.1 million, respectively.

#### Commitments

In June 2022 we signed a definitive agreement to acquire MEDIFOX DAN which is expected to close during our fiscal year 2023. The MEDIFOX DAN acquisition remains subject to regulatory clearances and other customary closing conditions. Upon closing, acquisition consideration of EUR 950 million will be paid, in part, with funds available for draw under our Revolving Credit Agreement.

# RESMED INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Special Note Regarding Forward-Looking Statements

This report contains or may contain certain forward-looking statements and information that are based on the beliefs of our management as well as estimates and assumptions made by, and information currently available to, our management. All statements other than statements regarding historical facts are forward-looking statements. The words "believe," "expect," "intend," "anticipate," "will continue," "will," "estimate," "plan," "future" and other similar expressions, and negative statements of such expressions, generally identify forward-looking statements, including, in particular, statements regarding expectations of future revenue or earnings, expenses, new product development, new product launches, new markets for our products, litigation, tax outlook and the effects of competition and public health crises (including the COVID-19 pandemic) on our business. These forward-looking statements are made in accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on these forward-looking statements. Forward-looking, without limitation, and in addition to those identified in the text surrounding such statements, those identified in our annual report on Form 10-K for the fiscal year ended June 30, 2022 and elsewhere in this report. Information that is based on estimates, forecasts, projections, market research or similar methodologies is inherently subject to uncertainties and actual events or circumstances may differ materially from events and circumstances reflected in this information. Unless otherwise expressly stated, we obtained this industry, business, market, and other data from reports, research firms and other third parties, industry, medical and general publications, government data, and similar sources.

In addition, important factors to consider in evaluating such forward-looking statements include changes or developments in healthcare reform, social, economic, market, legal or regulatory circumstances, including the impact of public health crises such as the novel strain of coronavirus (COVID-19) that has spread globally, changes in our business or growth strategy or an inability to execute our strategy due to changes in our industry or the economy generally, the emergence of new or growing competitors, the actions or omissions of third parties, including suppliers, customers, competitors and governmental authorities and various other factors. If any one or more of these risks or uncertainties materialize, or underlying estimates or assumptions prove incorrect, actual results may vary significantly from those expressed in our forward-looking statements, and there can be no assurance that the forward-looking statements contained in this report will in fact occur.

Before deciding to purchase, hold or sell our common stock, you should carefully consider the risks described in our annual report on Form 10-K for the fiscal year ended June 30, 2022, in addition to the other cautionary statements and risks described elsewhere in this report and in our other filings with the Securities and Exchange Commission ("SEC"), including our subsequent reports on Forms 10-Q and 8-K. These risks and uncertainties are not the only ones we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also affect our business. If any of these known or unknown risks or uncertainties actually occurs with material adverse effects on us, our business, financial condition and results of operations could be seriously harmed. In that event, the market price for our common stock will likely decline and you may lose all or part of your investment.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

The following is an overview of our results of operations for the three months ended September 30, 2022. Management's discussion and analysis of financial condition and results of operations ("MD&A") is intended to help the reader understand our results of operations and financial condition. Management's discussion and analysis is provided as a supplement to, and should be read in conjunction with, the condensed consolidated financial statements and notes included in this report.

We are a global leader in the development, manufacturing, distribution and marketing of medical devices and cloud-based software applications that diagnose, treat and manage respiratory disorders, including sleep disordered breathing ("SDB"), chronic obstructive pulmonary disease, neuromuscular disease and other chronic diseases. SDB includes obstructive sleep apnea and other respiratory disorders that occur during sleep. Our products and solutions are designed to improve patient quality of life, reduce the impact of chronic disease and lower healthcare costs as global healthcare systems continue to drive a shift in care from hospitals to the home and lower cost settings. Our cloud-based software digital health applications, along with our devices, are designed to provide connected care to improve patient outcomes and efficiencies for our customers.

Since the development of continuous positive airway pressure therapy, we have expanded our business by developing or acquiring a number of products and solutions for a broader range of respiratory disorders including technologies to be applied in medical and consumer products, ventilation devices, diagnostic products, mask systems for use in the hospital and home, headgear and other accessories, dental devices, and cloud-based software informatics solutions to manage patient outcomes and customer and provider business processes. Our growth has been fueled by geographic expansion, our research and product development efforts, acquisitions and an increasing awareness of SDB and respiratory conditions like chronic obstructive pulmonary disease as significant health concerns.

We are committed to ongoing investment in research and development and product enhancements. During the three months ended September 30, 2022, we invested \$63.2 million on research and development activities, which represents 6.6% of net revenues, with a continued focus on the development and commercialization of new, innovative products and solutions that improve patient outcomes, create efficiencies for our customers and help physicians and providers better manage chronic disease and lower healthcare costs. During the three months ended September 30, 2022 we continued the launch of AirSense 11, which introduces new features such as a touch screen, algorithms for patients new to therapy and digital enhancements and over-the-air update capabilities as well as continued to expand our global offering of devices to include Card-to-Cloud ("C2C") versions of our prior model AirSense 10 and AirCurve 10 products that do not incorporate a communications module. We introduced these C2C models to address the growing backlog of patients waiting for therapy with our devices due to the global semiconductor supply shortage. Due to multiple acquisitions, including Brightree in April 2016, HEALTHCAREfirst in July 2018 and MatrixCare in November 2018, and our pending acquisition of MEDIFOX DAN which is expected to close during fiscal year 2023 subject to regulatory clearances, our operations now include out-of-hospital software platforms designed to support the professionals and caregivers who help people stay healthy in the home or care setting of their choice. These platforms comprise our SaaS business. These products, our cloud-based remote monitoring and therapy management system, and a robust product pipeline, should continue to provide us with a strong platform for future growth.

We have determined that we have two operating segments, which are the sleep and respiratory disorders sector of the medical device industry ("Sleep and Respiratory Care") and the supply of business management software as a service to out-of-hospital health providers ("SaaS").

Net revenue for the three months ended September 30, 2022 was \$950.3 million, an increase of 5% compared to the three months ended September 30, 2021. Gross margin was 56.9% for the three months ended September 30, 2022 compared to 56.0% for the three months ended September 30, 2021. Diluted earnings per share was \$1.43 for the three months ended September 30, 2022, compared to diluted loss per share of \$1.39 for the three months ended September 30, 2021.

At September 30, 2022, our cash and cash equivalents totaled \$207.2 million, our total assets were \$5.2 billion and our stockholders' equity was \$3.4 billion.

In order to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency fluctuations, we provide certain financial information on a "constant currency" basis, which is in addition to the actual financial information presented. In order to calculate our constant currency information, we translate the current

#### **RESMED INC. AND SUBSIDIARIES**

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

period financial information using the foreign currency exchange rates that were in effect during the previous comparable period. However, constant currency measures should not be considered in isolation or as an alternative to U.S. dollar measures that reflect current period exchange rates, or to other financial measures calculated and presented in accordance with accounting principles generally accepted in the United States ("GAAP").

#### **Results of Operations**

# Three Months Ended September 30, 2022 Compared to the Three Months Ended September 30, 2021

#### Net Revenue

Net revenue for the three months ended September 30, 2022 increased to \$950.3 million from \$904.0 million for the three months ended September 30, 2021, an increase of \$46.3 million or 5% (a 9% increase on a constant currency basis). The following table summarizes our net revenue disaggregated by segment, product and region (in thousands):

				led		
	-	2022		2021	% Change	Constant Currency*
U.S., Canada and Latin America	-					
Devices	\$	339,545	\$	275,932	23 %	
Masks and other		238,560		215,106	11	
Total Sleep and Respiratory Care	\$	578,105	\$	491,038	18	
Software as a Service		105,851		97,516	9	
Total	\$	683,956	\$	588,554	16	
Combined Europe, Asia and other markets						
Devices	\$	178,032	\$	218,226	(18) %	(10) %
Masks and other		88,306		97,235	(9)	3
Total Sleep and Respiratory Care	\$	266,338	\$	315,461	(16)	(6)
Global revenue						
Devices	\$	517,577	\$	494,158	5 %	9 %
Masks and other		326,866		312,341	5	8
Total Sleep and Respiratory Care	\$	844,443	\$	806,499	5	9
Software as a Service		105,851		97,516	9	9
Total	\$	950,294	\$	904,015	5	9

\* Constant currency numbers exclude the impact of movements in international currencies.

# Sleep and Respiratory Care

Net revenue from our Sleep and Respiratory Care business for the three months ended September 30, 2022 was \$844.4 million, an increase of 5% compared to net revenue for the three months ended September 30, 2021. Movements in international currencies against the U.S. dollar negatively impacted net revenue by approximately \$36.2 million for the three months ended September 30, 2022. Excluding the impact of currency movements, total Sleep and Respiratory Care net revenue for the three months ended September 30, 2022 increased by 9% compared to the three months ended September 30, 2021. The increase in net revenue was primarily attributable to an increase in unit sales of our devices and masks.

Net revenue from our Sleep and Respiratory Care business in the U.S., Canada and Latin America for the three months ended September 30, 2022 increased to \$578.1 million from \$491.0 million for the three months ended September 30, 2021, an increase of \$87.1 million or 18%. The increase was primarily due to an increase in unit sales of our devices, including incremental sales of the C2C devices, and masks.

Net revenue in combined Europe, Asia and other markets decreased for the three months ended September 30, 2022 to \$266.3 million from \$315.5 million for the three months ended September 30, 2021, a decrease of \$49.1 million or 16% (a 6% decrease on a constant currency basis). The constant currency decrease in sales in combined Europe, Asia and other

#### RESMED INC. AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

markets predominantly reflects a decrease in unit sales of our devices, which have been negatively impacted by the continued shortages in electronic components.

Net revenue from devices for the three months ended September 30, 2022 increased to \$517.6 million from \$494.2 million for the three months ended September 30, 2021, an increase of \$23.4 million or 5%, including an increase of 23% in the U.S., Canada and Latin America and a decrease of 18% in combined Europe, Asia and other markets (a 10% decrease on a constant currency basis). Excluding the impact of foreign currency movements, device sales for the three months ended September 30, 2022 increased by 9%.

Net revenue from masks and other for the three months ended September 30, 2022 increased to \$326.9 million from \$312.3 million for the three months ended September 30, 2021, an increase of \$14.5 million or 5%, including an increase of 11% in the U.S., Canada and Latin America and a decrease of 9% in combined Europe, Asia and other markets (a 3% increase on a constant currency basis). Excluding the impact of foreign currency movements, masks and other sales increased by 8%, compared to the three months ended September 30, 2021.

#### Software as a Service

Net revenue from our SaaS business for the three months ended September 30, 2022 was \$105.9 million, an increase of 9% compared to the three months ended September 30, 2021. The increase was predominantly due to continued growth in the HME vertical within our SaaS business.

#### Gross Profit and Gross Margin

Gross profit increased for the three months ended September 30, 2022 to \$540.8 million from \$506.3 million for the three months ended September 30, 2021, an increase of \$34.5 million or 7%. Gross margin, which is gross profit as a percentage of net revenue, for the three months ended September 30, 2022 was 56.9% compared to 56.0% for the three months ended September 30, 2021.

The increase in gross margin for the three months ended September 30, 2022 compared to the three months ended September 30, 2021 was due primarily to increases in average selling prices and a decrease in the amortization of acquired intangible assets, partially offset by unfavorable product mix and foreign currency movements.

#### **Operating Expenses**

The following table summarizes our operating expenses (in thousands):

	Three Mo Septer	onths Ei mber 30				
	 2022		2021	Change	% Change	Constant Currency
Selling, general, and administrative	\$ 193,933	\$	176,719	\$ 17,214	10 %	16 %
as a % of net revenue	20.4 %	D	19.5 %			
Research and development	63,188		59,950	3,238	5 %	9 %
as a % of net revenue	6.6 %	, D	6.6 %			
Amortization of acquired intangible assets	7,950		7,707	243	3 %	4 %

# Selling, General, and Administrative Expenses

Selling, general, and administrative expenses increased for the three months ended September 30, 2022 to \$193.9 million from \$176.7 million for the three months ended September 30, 2021, an increase of \$17.2 million or 10%. Selling, general, and administrative expenses were favorably impacted by the movement of international currencies against the U.S. dollar, which decreased our expenses by approximately \$10.2 million, as reported in U.S. dollars. Excluding the impact of foreign currency movements, selling, general, and administrative expenses for the three months ended September 30, 2022 increased by 16% compared to the three months ended September 30, 2021. As a percentage of net revenue, selling, general, and administrative expenses were 20.4% for the three months ended September 30, 2022, compared to 19.5% for the three months ended September 30, 2021.

#### RESMED INC. AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

The constant currency increase in selling, general, and administrative expenses was primarily due to increases in employee-related costs and travel and entertainment expenses during the three months ended September 30, 2022 compared to the three months ended September 30, 2021.

#### Research and Development Expenses

Research and development expenses increased for the three months ended September 30, 2022 to \$63.2 million from \$60.0 million for the three months ended September 30, 2021, an increase of \$3.2 million, or 5%. Research and development expenses were favorably impacted by the movement of international currencies against the U.S. dollar, which decreased our expenses by approximately \$2.0 million for the three months ended September 30, 2022, as reported in U.S. dollars. Excluding the impact of foreign currency movements, research and development expenses increased by 9% compared to the three months ended September 30, 2021. As a percentage of net revenue, research and development expenses were consistent at 6.6% for the three months ended September 30, 2022 and September 30, 2021.

#### Amortization of Acquired Intangible Assets

Amortization of acquired intangible assets for the three months ended September 30, 2022 totaled \$8.0 million compared to \$7.7 million for the three months ended September 30, 2021.

#### Total Other Income (Loss), Net

The following table summarizes our other income (loss) (in thousands):

	 Three Mon Septem		
	 2022	2021	Change
Interest (expense) income, net	\$ (7,134)	\$ (5,360)	\$ (1,774)
Loss attributable to equity method investments	(2,028)	(1,386)	(642)
Gain (loss) on equity investments	(3,280)	5,612	(8,892)
Other, net	(1,504)	(1,991)	487
Total other income (loss), net	\$ (13,946)	\$ (3,125)	\$ (10,821)

Total other income (loss), net for the three months ended September 30, 2022 was a loss of \$13.9 million compared to a loss of \$3.1 million for the three months ended September 30, 2021. The increase in loss was primarily due to losses associated with our investments in marketable and non-marketable equity securities, which were a loss of \$3.3 million for the three months ended September 30, 2022 compared to a gain of \$5.6 million for the three months ended September 30, 2021. We recorded higher losses attributable to equity method investments for the three months ended September 30, 2022 of \$2.0 million compared to \$1.4 million for the three months ended September 30, 2021. Additionally, interest expense, net, increased to \$7.1 million for the three months ended September 30, 2022 compared to \$5.4 million for the three months ended September 30, 2021.

#### **Income Taxes**

Our effective income tax rate for the three months ended September 30, 2022 was 19.6% as compared to 21.3% for the three months ended September 30, 2021. Our effective rate of 19.6% for three months ended September 30, 2022 differs from the statutory rate of 21.0% primarily due to research credits, foreign operations and windfall tax benefits related to the vesting or settlement of employee share-based awards. The decrease in our effective tax rate for the three months ended September 30, 2022 was primarily related to a change in the Company's global mix of earnings.

Our Singapore operations operate under certain tax holidays and tax incentive programs that will expire in whole or in part at various dates through June 30, 2030. As a result of the U.S. Tax Act, we treated all non-U.S. historical earnings as taxable during the year ended June 30, 2018. Therefore, future repatriation of cash held by our non-U.S. subsidiaries will generally not be subject to U.S. federal tax, if repatriated.

On September 19, 2021, we concluded the settlement agreement with the Australian Taxation Office ("ATO") in relation to the previously disclosed transfer pricing dispute for the tax years 2009 through 2018 ("ATO settlement"). The ATO settlement fully resolved the dispute for all prior years, with no admission of liability and provides clarity in relation to certain future taxation principles.

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On September 28, 2021, we remitted final payment to the ATO of \$284.8 million, consisting of the agreed settlement amount of \$381.7 million less prior remittances made to the ATO of \$96.9 million.

#### Net Income and Earnings per Share

As a result of the factors above, our net income for the three months ended September 30, 2022 was \$210.5 million compared to a net income of \$203.6 million for the three months ended September 30, 2021, an increase of \$6.9 million, or 3%.

Our diluted earnings per share for the three months ended September 30, 2022 was \$1.43 per diluted share compared to diluted earnings per share of \$1.39 for the three months ended September 30, 2021, an increase of 3%.

#### **Summary of Non-GAAP Financial Measures**

In addition to financial information prepared in accordance with GAAP, our management uses certain non-GAAP financial measures, such as non-GAAP revenue, non-GAAP cost of sales, non-GAAP gross profit, non-GAAP gross margin, non-GAAP income from operations, non-GAAP net income, and non-GAAP diluted earnings per share, in evaluating the performance of our business. We believe that these non-GAAP financial measures, when reviewed in conjunction with GAAP financial measures, can provide investors better insight when evaluating our performance from core operations and can provide more consistent financial reporting across periods. For these reasons, we use non-GAAP information internally in planning, forecasting, and evaluating the results of operations in the current period and in comparing it to past periods. These non-GAAP financial measures should be considered in addition to, and not superior to or as a substitute for, GAAP financial measures. We strongly encourage investors and shareholders to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. Non-GAAP financial measures as presented herein may not be comparable to similarly titled measures used by other companies.

The measure "non-GAAP cost of sales" is equal to GAAP cost of sales less amortization of acquired intangible assets relating to cost of sales. The measure "non-GAAP gross profit" is the difference between GAAP net revenue and non-GAAP cost of sales, and "non-GAAP gross margin" is the ratio of non-GAAP gross profit to GAAP net revenue.

These non-GAAP measures are reconciled to their most directly comparable GAAP financial measures below (in thousands, except percentages):

	Three Months Ended September 30,				
	2022		2021		
GAAP Net revenue	\$ 950,294	\$	904,015		
GAAP Cost of sales	\$ 409,484	\$	397,726		
Less: Amortization of acquired intangibles	(6,374)		(11,059)		
Non-GAAP cost of sales	\$ 403,110	\$	386,667		
GAAP gross profit	\$ 540,810	\$	506,289		
GAAP gross margin	 56.9 %		56.0 %		
Non-GAAP gross profit	\$ 547,184	\$	517,348		
Non-GAAP gross margin	 57.6 %		57.2 %		

#### **RESMED INC. AND SUBSIDIARIES**

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

The measure "non-GAAP income from operations" is equal to GAAP income from operations once adjusted for amortization of acquired intangibles and acquisition-related expenses. Non-GAAP income from operations is reconciled with GAAP income from operations below (in thousands):

		Three Months September	
	20	22	2021
GAAP income from operations	\$	275,739 \$	261,913
Amortization of acquired intangibles - cost of sales		6,374	11,059
Amortization of acquired intangibles - operating expenses		7,950	7,707
Acquisition-related expenses		745	_
Non-GAAP income from operations	\$	290,808 \$	280,679

The measure "non-GAAP net income" is equal to GAAP net income once adjusted for amortization of acquired intangibles (net of tax), acquisition-related expenses and reserve for disputed tax positions. The measure "non-GAAP diluted earnings per share" is the ratio of non-GAAP net income to diluted shares outstanding. These non-GAAP measures are reconciled to their most directly comparable GAAP financial measures below (in thousands, except for per share amounts):

	Three Months Ended September 30,			
	 2022	2021		
GAAP net income	\$ 210,478 \$	203,613		
Amortization of acquired intangibles - cost of sales, net of tax	4,835	8,435		
Amortization of acquired intangibles - operating expenses, net of tax	6,031	5,878		
Acquisition-related expenses	745	—		
Reserve for disputed tax positions	—	4,111		
Non-GAAP net income	\$ 222,089 \$	222,037		
Diluted shares outstanding	147,134	146,860		
GAAP diluted earnings per share	\$ 1.43 \$	1.39		
Non-GAAP diluted earnings per share	\$ 1.51 \$	1.51		

#### Liquidity and Capital Resources

Our principal sources of liquidity are our existing cash and cash equivalents, cash generated from operations and access to our revolving credit facility. Our primary uses of cash have been for research and development activities, selling and marketing activities, capital expenditures, strategic acquisitions and investments, dividend payments and repayment of debt obligations. We expect that cash provided by operating activities may fluctuate in future periods as a result of several factors, including fluctuations in our operating results, which include impacts from supply chain disruptions, working capital requirements and capital deployment decisions.

Our future capital requirements will depend on many factors including our growth rate in net revenue, third-party reimbursement of our products for our customers, the timing and extent of spending to support research development efforts, the expansion of selling, general and administrative activities, the timing of introductions of new products, and the expenditures associated with possible future acquisitions, investments or other business combination transactions, including our pending acquisition of MEDIFOX DAN. As we assess inorganic growth strategies, we may need to supplement our internally generated cash flow with outside sources. If we are required to access the debt market, we believe that we will be able to secure reasonable borrowing rates. As part of our liquidity strategy, we will continue to monitor our current level of earnings and cash flow generation as well as our ability to access the market considering those earning levels.

As of September 30, 2022 and June 30, 2022, we had cash and cash equivalents of \$207.2 million and \$273.7 million, respectively. Our cash and cash equivalents held within the United States at September 30, 2022 and June 30, 2022 were \$60.6 million and \$70.0 million, respectively. Our remaining cash and cash equivalent balances at September 30, 2022 and June 30, 2022, were \$146.6 million and \$203.7 million, respectively. Our cash and cash equivalent balances are held at highly rated financial institutions.

#### RESMED INC. AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

As of September 30, 2022, we had \$1.4 billion available for draw down under the revolver credit facility and a combined total of \$1.6 billion in cash and available liquidity under the revolving credit facility.

As a result of the U.S. Tax Act, we treated all non-U.S. historical earnings as taxable, which resulted in additional tax expense of \$126.9 million which was payable over the proceeding eight years. Therefore, future repatriation of cash held by our non-U.S. subsidiaries will generally not be subject to U.S. federal tax if repatriated.

We believe that our current sources of liquidity will be sufficient to fund our operations, including expected capital expenditures, for the next 12 months and beyond.

#### Revolving Credit Agreement, Term Credit Agreement and Senior Notes

On June 29, 2022, we entered into a second amended and restated credit agreement (as amended from time to time, the "Revolving Credit Agreement"). The Revolving Credit Agreement, among other things, provided a senior unsecured revolving credit facility of \$1,500.0 million, with an uncommitted option to increase the revolving credit facility by an additional amount equal to the greater of \$1,000.0 million and 1.00 times the EBITDA for the trailing twelve-month measurement period. Additionally, on June 29, 2022, ResMed Pty Limited entered into a Second Amendment to the Syndicated Facility Agreement (the "Term Credit Agreement"). The Term Credit Agreement, among other things, provides ResMed Limited a senior unsecured term credit facility of \$200.0 million. The Revolving Credit Agreement and Term Credit Agreement each terminate on June 29, 2027, when all unpaid principal and interest under the loans must be repaid. As of September 30, 2022, we had \$1.4 billion available for draw down under the revolving credit facility.

On July 10, 2019, we entered into a Note Purchase Agreement with the purchasers to that agreement, in connection with the issuance and sale of \$250.0 million principal amount of our 3.24% senior notes due July 10, 2026, and \$250.0 million principal amount of our 3.45% senior notes due July 10, 2029 ("Senior Notes").

On September 30, 2022, there was a total of \$800.0 million outstanding under the Revolving Credit Agreement, Term Credit Agreement and Senior Notes. We expect to satisfy all of our liquidity and long-term debt requirements through a combination of cash on hand, cash generated from operations and debt facilities.

#### Cash Flow Summary

The following table summarizes our cash flow activity (in thousands):

	Three Mo Septen	nths End aber 30,	led
	2022		2021
Net cash (used in) / provided by operating activities	\$ 44,662	\$	(65,657)
Net cash used in investing activities	(58,806)		(41,874)
Net cash (used in) / provided by financing activities	(41,880)		92,970
Effect of exchange rate changes on cash	(10,523)		(4,568)
Net decrease in cash and cash equivalents	\$ (66,547)	\$	(19,129)

#### **Operating Activities**

Cash provided by operating activities was \$44.7 million for the three months ended September 30, 2022, compared to cash used of \$65.7 million for the three months ended September 30, 2021. The \$110.3 million increase in cash flow from operations was primarily due to the payment of our tax settlement with the ATO of \$284.8 million during the three months ended September 30, 2021, partially offset by greater purchases of inventory to secure adequate components for increasing sales demand and other net changes in working capital balances during the three months ended September 30, 2022 compared to the three months ended September 30, 2021.

#### Investing Activities

Cash used in investing activities was \$58.8 million for the three months ended September 30, 2022, compared to cash used of \$41.9 million for the three months ended September 30, 2021. The \$16.9 million decrease in cash flow from investing activities was primarily due to cash used to acquire Germany-based digital health company mementor.

## Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Financing Activities

Cash used in financing activities was \$41.9 million for the three months ended September 30, 2022, compared to cash provided of \$93.0 million for the three months ended September 30, 2021. The \$134.9 million decrease in cash flow from financing activities was primarily due to borrowing activity under our Revolving Credit Agreement.

# Dividends

During the three months ended September 30, 2022, we paid cash dividends of \$0.44 per common share totaling \$64.4 million. On October 27, 2022, our board of directors declared a cash dividend of \$0.44 per common share, to be paid on December 15, 2022, to shareholders of record as of the close of business on November 10, 2022. Future dividends are subject to approval by our board of directors.

#### **Common Stock**

Since the inception of our share repurchase programs and through September 30, 2022, we have repurchased a total of 41.8 million shares for an aggregate of \$1.6 billion. We have temporarily suspended our share repurchase program due to recent acquisitions and as a response to the COVID-19 pandemic. Accordingly, we did not repurchase any shares during the three months ended September 30, 2022 and 2021. Shares that are repurchased are classified as treasury stock pending future use and reduce the number of shares of common stock outstanding used in calculating earnings (loss) per share. There is no expiration date for this program, and the program may be accelerated, suspended, delayed or discontinued at any time at the discretion of our board of directors. At September 30, 2022, 12.9 million additional shares can be repurchased under the approved share repurchase program.

#### **Critical Accounting Principles and Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates and judgments that affect our reported amounts of assets and liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. On an ongoing basis we evaluate our estimates, including those related to allowance for doubtful accounts, inventory reserves, warranty obligations, goodwill, potentially impaired assets, intangible assets, income taxes and contingencies.

We state these accounting policies in the notes to the financial statements and at relevant sections in this discussion and analysis. The estimates are based on the information that is currently available to us and on various other assumptions that we believe to be reasonable under the circumstances. Actual results could vary from those estimates under different assumptions or conditions.

For a full discussion of our critical accounting policies, see our Annual Report on Form 10-K for the year ended June 30, 2022.

#### **Recently Issued Accounting Pronouncements**

See note 1 to the unaudited condensed consolidated financial statements for a description of recently issued accounting pronouncements, including the expected dates of adoption and estimated effects on our results of operations, financial positions and cash flows.

#### **Contractual Obligations and Commitments**

Purchase obligations as of September 30, 2022 were as follows:

		 Payments Due by September 30,									
	Total	2023		2024		2025		2026	2027	1	Thereafter
Purchase obligations	\$ 1,777,740	\$ 1,422,612	\$	336,783	\$	14,122	\$	1,983	\$ 415	\$	1,825
MEDIFOX DAN acquisition consideration	929,843	929,843						_			—
Total	\$ 2,707,583	\$ 2,352,455	\$	336,783	\$	14,122	\$	1,983	\$ 415	\$	1,825

# Management's Discussion and Analysis of Financial Condition and Results of Operations

Other than for purchase obligations, there have been no material changes outside the ordinary course of business in our outstanding contractual obligations from those disclosed within "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended June 30, 2022.

# **Off-Balance Sheet Arrangements**

As of September 30, 2022, we are not involved in any significant off-balance sheet arrangements, as defined in Item 303(a)(4)(ii) of Regulation S-K promulgated by the SEC.

# RESMED INC. AND SUBSIDIARIES Quantitative and Qualitative Disclosures About Market Risk

#### **Foreign Currency Market Risk**

Our reporting currency is the U.S. dollar, although the financial statements of our non-U.S. subsidiaries are maintained in their respective local currencies. We transact business in various foreign currencies, including a number of major European currencies as well as the Australian and Singapore dollars. We have significant foreign currency exposure through our Australian and Singapore manufacturing activities and our international sales operations. We have established a foreign currency hedging program using purchased currency options and forward contracts to hedge foreign-currency-denominated financial assets, liabilities and manufacturing cash flows. The goal of this hedging program is to economically manage the financial impact of foreign currency exposures predominantly denominated in euros, Australian dollars and Singapore dollars. Under this program, increases or decreases in our foreign-currency-denominated financial assets, liabilities, and firm commitments are partially offset by gains and losses on the hedging instruments. We do not enter into financial instruments for trading or speculative purposes. The foreign currency derivatives portfolio is recorded in the condensed consolidated balance sheets at fair value and included in other assets or other liabilities. All movements in the fair value of the foreign currency derivatives are recorded within other income, net, on our condensed consolidated statements of operations.

The table below provides information (in U.S. dollars) on our foreign currency denominated operating assets and liabilities and after considering our foreign currency hedging activities as of September 30, 2022 (in thousands):

	U.S. Dollar (USD)	Euro (EUR)	Canadian Dollar (CAD)	Chinese Yuan (CNY)
AUD Functional:				
Net Assets/(Liabilities)	129,120	(63,466)	—	17,821
Foreign Currency Hedges	(110,000)	29,363	—	(11,242)
Net Total	19,120	(34,103)	—	6,579
USD Functional:				
Net Assets/(Liabilities)	—	—	29,110	—
Foreign Currency Hedges	—	—	(18,180)	—
Net Total	—	—	10,930	_
SGD Functional:				
Net Assets/(Liabilities)	443,678	32,984	—	994
Foreign Currency Hedges	(475,000)	—	—	—
Net Total	(31,322)	32,984		994

#### **RESMED INC. AND SUBSIDIARIES** Quantitative and Qualitative Disclosures About Market Risk

The table below provides information about our material foreign currency derivative financial instruments and presents the information in U.S. dollar equivalents. The table summarizes information on instruments and transactions that are sensitive to foreign currency exchange rates, including foreign currency call options, collars and forward contracts held at September 30, 2022. The table presents the notional amounts and weighted average exchange rates by contractual maturity dates for our foreign currency derivative financial instruments, including the forward contracts used to hedge our foreign currency denominated assets and liabilities. These notional amounts generally are used to calculate payments to be exchanged under the contracts (in thousands, except exchange rates).

				Fair Value Assets /	(Liabilities)
Foreign Exchange Contracts USD/AUD	Year 1	Year 2	Total	September 30, 2022	June 30, 2022
Contract amount	110,000		110,000	(7,278)	(190)
Ave. contractual exchange rate	USD 1 = AUD 0.6897	_	USD 1 = AUD 0.6897	(1,278)	(190)
AUD/Euro					
Contract amount	88,090	29,363	117,453	761	(413)
Ave. contractual exchange rate	AUD 1 = EUR 0.6933		AUD 1 = EUR 0.6998		
SGD/Euro					
Contract amount	9,788	29,363	39,151	107	71
Ave. contractual exchange rate	SGD 1 = Euro 0.7117	SGD 1 = Euro 0.7435	SGD 1 = Euro 0.7353		
SGD/USD					
Contract amount	475,000	—	475,000	(13,364)	(1,172)
Ave. contractual exchange rate	SGD 1 = USD 0.7176		SGD 1 = USD 0.7176		
AUD/CNY					
Contract amount	11,242	—	11,242	(147)	(37)
Ave. contractual exchange rate	AUD 1 = CNY 4.6449		AUD 1 = CNY 4.6449		
USD/CAD				· · · · · · · · · · · · · · · · · · ·	
Contract amount	18,180	_	18,180	1,196	(46)
Ave. contractual exchange rate	USD 1 = CAD 1.2902		USD 1 = CAD 1.2902		

### **Interest Rate Risk**

We are exposed to risk associated with changes in interest rates affecting the return on our cash and cash equivalents and debt. At September 30, 2022, we held cash and cash equivalents of \$207.2 million, principally comprised of bank term deposits and at-call accounts, and are invested at both short-term fixed interest rates and variable interest rates. At September 30, 2022, there was \$300.0 million outstanding under the Revolving Credit Agreement and Term Credit Agreement, which are subject to variable interest rates. A hypothetical 10% change in interest rates during the three months ended September 30, 2022, would not have had a material impact on pretax income. We have no interest rate hedging agreements.

#### Inflation

Inflationary factors such as increases in the cost of our products, freight, overhead costs or wage rates may adversely affect our operating results. Sustained inflationary pressures in the future may have an adverse effect on our ability to maintain current levels of gross margin and operating expenses as a percentage of net revenue if we are unable to offset such higher costs through price increases.

#### Item 4 Controls and Procedures

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our reports made pursuant to the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and in reaching a reasonable level of assurance management necessarily was required to apply its judgment in evaluating the cost benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of September 30, 2022.

There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

#### Item 1 Legal Proceedings

We are involved in various legal proceedings, claims, investigations and litigation that arise in the ordinary course of our business. We investigate these matters as they arise, and accrue estimates for resolution of legal and other contingencies in accordance with Accounting Standard Codification Topic 450, "Contingencies". See note 10 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

Litigation is inherently uncertain. Accordingly, we cannot predict with certainty the outcome of these matters. But we do not expect the outcome of these matters to have a material adverse effect on our consolidated financial statements when taken as a whole.

#### Item 1A Risk Factors

The discussion of our business and operations should be read together with the risk factors and contained in our annual report on Form 10-K for the fiscal year ended June 30, 2022, which was filed with the SEC and describe various material risks and uncertainties to which we are or may become subject. As of September 30, 2022, there have been no further material changes to such risk factors.

# Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

**Purchases of equity securities.** On February 21, 2014, our board of directors approved our current share repurchase program, authorizing us to acquire up to an aggregate of 20.0 million shares of our common stock. The program allows us to repurchase shares of our common stock from time to time for cash in the open market, or in negotiated or block transactions, as market and business conditions warrant and subject to applicable legal requirements. There is no expiration date for this program, and the program may be accelerated, suspended, delayed or discontinued at any time at the discretion of our board of directors. All share repurchases after February 21, 2014 have been executed under this program.

We temporarily suspended our share repurchase program due to recent acquisitions and as a response to the COVID-19 pandemic. As a result, we did not repurchase any shares during the three months ended September 30, 2022. However, there is no expiration date for this program, and we may, at any time, elect to resume the share repurchase program as the circumstances allow. Since the inception of the share buyback programs, we have repurchased 41.8 million shares at a total cost of \$1.6 billion. At September 30, 2022, 12.9 million additional shares of common stock can be repurchased under the approved share repurchase program.

# Item 3 Defaults Upon Senior Securities

None

- Item 4 Mine Safety Disclosures
- None
- Item 5 Other Information

None

# Item 6 Exhibits

Exhibits (numbered in accordance with Item 601 of Regulation S-K)

3.1	First Restated Certificate of Incorporation of ResMed Inc., as amended. (Incorporated by reference to Exhibit 3.1 to the Registrant's Report on Form 10-Q for the quarter ended September 30, 2013)
3.2	Seventh Amended and Restated Bylaws of ResMed Inc., a Delaware Corporation (as Approved and Adopted by Board Resolution September 10, 2021) (Incorporated by reference to Exhibit 3.1 to the Registrant's Report on Form 8-K filed on September 13, 2021)
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32*	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	The following financial statements from ResMed Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, filed on October 27, 2022, formatted in XBRL: (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations, (iii) Condensed Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Cash Flows, (v) the Notes to the Condensed Consolidated Financial Statements.
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101).

\*In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release No. 33-8238 and 34-47986, Final Rule: Management's Reports on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, the certifications furnished in Exhibit 32 hereto are deemed to accompany this Form 10-Q and will not be deemed "filed" for purposes of Section 18 of the Exchange Act, Such certifications will not be deemed to be incorporated by reference into any filings under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

# PART II – OTHER INFORMATION

# **RESMED INC. AND SUBSIDIARIES**

# Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

October 27, 2022

ResMed Inc.

# /s/ MICHAEL J. FARRELL

Michael J. Farrell Chief executive officer (Principal Executive Officer)

# /s/ BRETT A. SANDERCOCK

Brett A. Sandercock Chief financial officer (Principal Financial Officer)

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#### RESMED INC. CERTIFICATION OF CHIEF EXECUTIVE OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Michael J. Farrell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ResMed Inc.;

- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 27, 2022

# /s/ MICHAEL J. FARRELL

Michael J. Farrell Chief executive officer (Principal Executive Officer)

#### RESMED INC. CERTIFICATION OF CHIEF FINANCIAL OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Brett A. Sandercock, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ResMed Inc.;

- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 27, 2022

#### /s/ BRETT A. SANDERCOCK

Brett A. Sandercock Chief financial officer (Principal Financial Officer)

#### RESMED INC. CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of ResMed Inc., a Delaware corporation (the "Company"), hereby certifies, to his knowledge, that:

(i) the accompanying Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2022 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 27, 2022

# /s/ MICHAEL J. FARRELL

Michael J. Farrell Chief executive officer (Principal Executive Officer)

A signed original of this written statement required by Section 906 has been provided to ResMed Inc. and will be retained by ResMed Inc. and furnished to the Securities and Exchange Commission or its staff upon request. These certifications will not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor will these certifications be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the registrant specifically incorporates them by reference.

#### RESMED INC. Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of ResMed Inc., a Delaware corporation (the "Company"), hereby certifies, to his knowledge, that:

(i) the accompanying Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2022 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 27, 2022

# /s/ BRETT A. SANDERCOCK

Brett A. Sandercock Chief financial officer (Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to ResMed Inc. and will be retained by ResMed Inc. and furnished to the Securities and Exchange Commission or its staff upon request. These certifications will not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor will these certifications be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the registrant specifically incorporates them by reference.